



To all considering bill SB22,

Liliana's is in favor of SB22. Since the shutdown, Liliana's has remained closed to the public to keep the public safe. We have continued with carryout but are at about 50% of our normal sales year to year. Since the shutdown happened with extraordinarily little warning, we were sitting on over \$50,000 of liquor and wine inventory. With an average liquor cost of 20%, that is \$250,000 in revenue potential that is as of now locked.

Opening up this revenue stream could be a much-needed life blood for our restaurant. Please vote yes on this bill to help support restaurants like Liliana's who are in the same position, so that we can continue to stay afloat and serve our community.

Thank you,  
Dave Heide

# *Dave Heide*

Executive Chef / Owner

Liliana's Restaurant