

# Lobbying And Time Expenditures

2003-2004 Legislative Session

July-December 2004

## Independent Insurance Agents of Wisconsin

| Description Of Totals And Expenditures                   | Hours Communicating | Hours Other        | Dollars           |
|--|---------------------|--------------------|-------------------|
| <b>Contract Lobbyists</b>                                | <b>3.30</b>         | <b>15.45</b>       | <b>\$5,304.23</b> |
| DeWitt Ross & Stevens SC                                 |                     |                    | \$2,904.23        |
| Ronald W Kuehn   | 3.30                | 11.80              | \$0.00            |
| Jordan Lamb  | 0.00                | 0.90               | \$0.00            |
| Jentz Government Relations                               |                     |                    | \$2,400.00        |
| Robert Jentz   | 0.00                | 2.75               | \$0.00            |
| Comments:  |                     |                    |                   |
| <b>In-House Lobbyists</b>                                | <b>0.00</b>         | <b>0.00</b>        | <b>\$0.00</b>     |
| Comments:  |                     |                    |                   |
| <b>Non-Lobbyist Employees</b>                            | <b>0.00</b>         | <b>0.00</b>        | <b>\$0.00</b>     |
| Comments:  |                     |                    |                   |
| <b>Fringe Benefits<sup>1</sup></b>                       |                     |                    | <b>\$0.00</b>     |
| <b>Overhead<sup>2</sup></b>                              |                     |                    | <b>\$0.00</b>     |
| <b>Payments to Officials<sup>3</sup></b>                 |                     |                    | <b>\$0.00</b>     |
| <b>Travel and Living Expenses</b>                        |                     |                    |                   |
| a) Lobbyist Employees                                    |                     |                    | \$0.00            |
| b) Non-Lobbyist Employees                                |                     |                    | \$0.00            |
| <b>All Other Lobbying Expenses</b>                       |                     |                    | <b>\$0.00</b>     |
| <b>Total Lobbying Time And Expenditures:</b>             | <b>3.30 Hours</b>   | <b>15.45 Hours</b> | <b>\$5,304.23</b> |
| <b>Allocation of Lobbying Effort</b>                     |                     |                    | <b>Percent</b>    |
| <b>Legislative Proposals</b>                             |                     |                    | <b>0%</b>         |
| <b>Budget Bill Subjects</b>                              |                     |                    | <b>0%</b>         |
| <b>Administrative Rulemaking Proceedings</b>             |                     |                    | <b>0%</b>         |
| <b>Topics Not Yet Assigned A Bill Or Rule Number</b>     |                     |                    | <b>100%</b>       |
| Investor-owned insurance                                 |                     |                    | 6 %               |
| Individual medical account                               |                     |                    | 12 %              |
| All health insurance policy legislation and regulation   |                     |                    | 11 %              |
| All insurance agent legislation                          |                     |                    | 15 %              |
| All life insurance legislation                           |                     |                    | 9 %               |
| All property and casualty insurance laws and regulations |                     |                    | 22 %              |
| All securities sales legislation                         |                     |                    | 1 %               |
| Continuing education rules for insurance agents          |                     |                    | 10 %              |
| Mandated health care coverages                           |                     |                    | 10 %              |

|  |             |
|--|-------------|
| Telephone solicitation by insurance agents | 2 %         |
| Valued policy law revisions                | 2 %         |
| <b>Minor Efforts</b>                       | <b>0%</b>   |
| <b>All Other Matters</b>                   | <b>0%</b>   |
| <b>Total Reported Lobbying Effort:</b>     | <b>100%</b> |

**Report Certified On: Saturday, January 29, 2005**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

#### **Certification and Electronic Signature**

I certify I am Ronald W. Kuehn and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Independent Insurance Agents of Wisconsin.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.