

Lobbying And Time Expenditures

2003-2004 Legislative Session

July-December 2004

Philip Morris Incorporated by its service company

Philip Morris Management Corp

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	3.00	53.50	\$121,249.98
Foley & Lardner LLP			\$0.00
Scott Stenger	1.50	14.00	\$0.00
Martin Schreiber	0.00	7.75	\$0.00
Kelly McDowell	0.00	5.00	\$0.00
Martin Schreiber & Associates Inc			\$74,250.00
Martin Schreiber	0.00	7.75	\$0.00
Kelly McDowell	0.00	5.00	\$0.00
Stenger Government Relations, LLC			\$46,999.98
Scott Stenger	1.50	14.00	\$0.00
Comments:			
In-House Lobbyists	5.15	21.00	\$7,254.00
Toby Spangler	5.15	21.00	\$7,254.00
Comments:			
Non-Lobbyist Employees	0.00	0.00	\$0.00
Comments:			
Fringe Benefits¹			\$2,176.20
Overhead²			\$2,829.06
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$1,787.00
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$878.00
Total Lobbying Time And Expenditures:	8.15 Hours	74.50 Hours	\$136,174.24
Allocation of Lobbying Effort			Percent
Legislative Proposals			0%
Budget Bill Subjects			0%
Administrative Rulemaking Proceedings			0%
Topics Not Yet Assigned A Bill Or Rule Number			81%
Appeal bond legislation--i.e., legislation regarding required bonding for appeal from lower court decisions.			23 %
Any legislative regarding internet sales of tobacco products			37 %

Any proposal to raise cigarette tax	18 %
Non-participating manufacturer legislation	3 %
Minor Efforts	0%
All Other Matters	19%
Total Reported Lobbying Effort:	100%

Report Certified On: Friday, January 28, 2005

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Toby Spangler and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Philip Morris Incorporated by its service company Philip Morris Management Corp.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.