

# Lobbying And Time Expenditures

2003-2004 Legislative Session

January-June 2004

Orion Lighting & Energy Services

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>17.75</b>	<b>93.50</b>	<b>\$15,000.00</b>
Hoven Consulting, Inc.			\$15,000.00
Timothy Hoven	17.75	93.50	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>33.00</b>	<b>20.25</b>	<b>\$1,409.53</b>
Michael Potts	0.00	0.00	\$0.00
Stephen A Heins	33.00	20.25	\$1,409.53
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$422.86</b>
<b>Overhead<sup>2</sup></b>			<b>\$549.72</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$600.00
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>50.75 Hours</b>	<b>113.75 Hours</b>	<b>\$17,982.11</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>65%</b>
Assembly Bill 604	5 %
Assembly Bill 655	15 %
Assembly Bill 737	10 %
Assembly Bill 843	10 %
Senate Bill 112	10 %
Senate Bill 113	15 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>25%</b>
The creation and distribution of funds used for energy efficiency programs.	25 %
<b>Minor Efforts</b>	<b>10%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Monday, August 2, 2004**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

## Certification and Electronic Signature

I certify I am Michael J. Potts and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Orion Lighting & Energy Services.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.