

# Lobbying And Time Expenditures

2005-2006 Legislative Session

January-June 2006

## Orion Lighting & Energy Services

| Description Of Totals And Expenditures       | Hours Communicating | Hours Other        | Dollars           |
|--|---------------------|--------------------|-------------------|
| <b>Contract Lobbyists</b>                    | <b>11.25</b>        | <b>68.50</b>       | <b>\$4,500.00</b> |
| Hoven Consulting, Inc.                       |                     |                    | \$4,500.00        |
| Timothy Hoven                                | 7.75                | 23.75              | \$0.00            |
| Mchael Welsh                                 | 3.50                | 44.75              | \$0.00            |
| Comments:                                    |                     |                    |                   |
| <b>In-House Lobbyists</b>                    | <b>10.50</b>        | <b>3.00</b>        | <b>\$675.00</b>   |
| Stephen Heins                                | 10.50               | 3.00               | \$675.00          |
| Comments:                                    |                     |                    |                   |
| <b>Non-Lobbyist Employees</b>                | <b>0.00</b>         | <b>0.00</b>        | <b>\$0.00</b>     |
| Comments:                                    |                     |                    |                   |
| <b>Fringe Benefits<sup>1</sup></b>           |                     |                    | <b>\$202.50</b>   |
| <b>Overhead<sup>2</sup></b>                  |                     |                    | <b>\$263.25</b>   |
| <b>Payments to Officials<sup>3</sup></b>     |                     |                    | <b>\$0.00</b>     |
| <b>Travel and Living Expenses</b>            |                     |                    |                   |
| a) <b>Lobbyist Employees</b>                 |                     |                    | <b>\$935.00</b>   |
| b) <b>Non-Lobbyist Employees</b>             |                     |                    | <b>\$0.00</b>     |
| <b>All Other Lobbying Expenses</b>           |                     |                    | <b>\$0.00</b>     |
| <b>Total Lobbying Time And Expenditures:</b> | <b>21.75 Hours</b>  | <b>71.50 Hours</b> | <b>\$6,575.75</b> |

| Allocation of Lobbying Effort                        | Percent     |
|--|-------------|
| <b>Legislative Proposals</b>                         | <b>95%</b>  |
| Senate Bill 103                                      | 50 %        |
| Senate Bill 459                                      | 45 %        |
| <b>Budget Bill Subjects</b>                          | <b>0%</b>   |
| <b>Administrative Rulemaking Proceedings</b>         | <b>0%</b>   |
| <b>Topics Not Yet Assigned A Bill Or Rule Number</b> | <b>0%</b>   |
| <b>Minor Efforts</b>                                 | <b>5%</b>   |
| <b>All Other Matters</b>                             | <b>0%</b>   |
| <b>Total Reported Lobbying Effort:</b>               | <b>100%</b> |

**Report Certified On: Tuesday, July 25, 2006**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

## Certification and Electronic Signature

I certify I am Michael J. Potts and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Orion Lighting & Energy Services.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.