

# Lobbying And Time Expenditures

2005-2006 Legislative Session

July-December 2005

Health Insurance Association of America

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>6.00</b>	<b>11.50</b>	<b>\$16,500.00</b>
Capitol Consultants Inc			\$16,500.00
William J McCoshen	0.00	0.00	\$0.00
Tony Langenohl	6.00	11.50	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>2.25</b>	<b>17.25</b>	<b>\$162.50</b>
Joseph Winn	2.25	17.25	\$162.50
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$48.75</b>
<b>Overhead<sup>2</sup></b>			<b>\$63.38</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$191.77
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>8.25 Hours</b>	<b>28.75 Hours</b>	<b>\$16,966.40</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>35%</b>
Assembly Bill 4	15 %
Senate Bill 288	20 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>15%</b>
Ins 3.39, Medicare supplement, replacement, cost, select, choice, advantage and prescription drug plans.	15 %
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>50%</b>
Self Audit Compliance LRB	15 %
Medical Malpractice	20 %
INS 9	10 %
The draft legislation related to list billing for health insurance policies.	5 %
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Monday, January 30, 2006**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

## Certification and Electronic Signature

I certify I am Joseph Winn and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Health Insurance Association of America.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.