

Lobbying And Time Expenditures

2005-2006 Legislative Session

July-December 2005

Health Insurance Association of America

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---------------------|--------------------|--------------------|
| Contract Lobbyists | 6.00 | 11.50 | \$16,500.00 |
| Capitol Consultants Inc | | | \$16,500.00 |
| William J McCoshen | 0.00 | 0.00 | \$0.00 |
| Tony Langenohl | 6.00 | 11.50 | \$0.00 |
| Comments: | | | |
| In-House Lobbyists | 2.25 | 17.25 | \$162.50 |
| Joseph Winn | 2.25 | 17.25 | \$162.50 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Fringe Benefits¹ | | | \$48.75 |
| Overhead² | | | \$63.38 |
| Payments to Officials³ | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$191.77 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$0.00 |
| Total Lobbying Time And Expenditures: | 8.25 Hours | 28.75 Hours | \$16,966.40 |

| Allocation of Lobbying Effort | Percent |
|--|------------|
| Legislative Proposals | 35% |
| Assembly Bill 4 | 15 % |
| Senate Bill 288 | 20 % |
| Budget Bill Subjects | 0% |
| Administrative Rulemaking Proceedings | 15% |
| Ins 3.39, Medicare supplement, replacement, cost, select, choice, advantage and prescription drug plans. | 15 % |
| Topics Not Yet Assigned A Bill Or Rule Number | 50% |
| Self Audit Compliance LRB | 15 % |
| Medical Malpractice | 20 % |
| INS 9 | 10 % |
| The draft legislation related to list billing for health insurance policies. | 5 % |
| Minor Efforts | 0% |
| All Other Matters | 0% |

Report Certified On: Monday, January 30, 2006

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Joseph Winn and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Health Insurance Association of America.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.