Lobbying And Time Expenditures

2005-2006 Legislative Session

July-December 2005

Wisconsin Association of Insurance & Financial Advisors

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|------------------------|----------------|------------|
| Contract Lobbyists | 6.30 | 12.60 | \$8,567.02 |
| DeWitt Ross & Stevens SC | | | \$8,567.02 |
| Ronald W Kuehn | 6.30 | 12.60 | \$0.00 |
| Jordan Lamb | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| In-House Lobbyists | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 3.00 | \$300.00 |
| Comments: | | | |
| Fringe Benefits ¹ | | | \$90.00 |
| Overhead ² | | | \$117.00 |
| Payments to Officials ³ | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$0.00 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$0.00 |
| Total Lobbying Time And Expenditures: | 6.30 Hours | 15.60 Hours | \$9,074.02 |

| Allocation of Lobbying Effort | Percent |
|-------------------------------|---------|
| Legislative Proposals | 28% |
| Assembly Bill 4 | 5 % |
| Assembly Bill 5 | 2 % |
| Assembly Bill 101 | 2 % |
| Assembly Bill 338 | 2 % |
| Assembly Bill 764 | 2 % |
| Assembly Bill 766 | 2 % |
| Senate Bill 58 | 2 % |
| Senate Bill 128 | 2 % |
| Senate Bill 140 | 2 % |
| Senate Bill 161 | 2 % |
| Senate Bill 420 | 5 % |
| Budget Bill Subjects | 10% |
| Insurance | 10 % |
| | |

| Administrative Rulemaking Proceedings | |
|--|------|
| Commission compensation limitations for proper long–term care policy replacements. | 3 % |
| Ins 2.07, replacement of life insurance or annuity contracts: disclosure requirements. | 15 % |
| Ins 2.18, senior protection in annuity transactions. | 2 % |
| Topics Not Yet Assigned A Bill Or Rule Number | 42% |
| All health insurance policy legislation and regulation | 2 % |
| All insurance agent legislation | 5 % |
| All life insurance legislation | 5 % |
| All property and casualty insurance laws and regulations | 5 % |
| All securities sales legislation | 5 % |
| Continuing education rules for insurance agents | 5 % |
| Do not call lists | 5 % |
| Individual medical account | 5 % |
| Mandated health care coverages | 5 % |
| Minor Efforts | 0% |
| All Other Matters | 0% |
| Total Reported Lobbying Effort: | 100% |

Report Certified On: Monday, January 30, 2006

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

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3.

Wis. Stats. 13.68(d): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Susan Linck and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Wisconsin Association of Insurance & Financial Advisors.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.