

# Lobbying And Time Expenditures

2005-2006 Legislative Session

January-June 2005

Philip Morris Incorporated by its service company Philip Morris Management Corp

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>39.00</b>	<b>100.25</b>	<b>\$109,499.98</b>
Martin Schreiber & Associates Inc			\$62,500.00
Martin Schreiber	0.00	2.25	\$0.00
Kelly McDowell	4.00	19.50	\$0.00
Stenger Government Relations, LLC			\$46,999.98
Scott Stenger	35.00	78.50	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>4.75</b>	<b>33.50</b>	<b>\$2,514.17</b>
Toby Spangler	4.75	33.50	\$2,514.17
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$754.25</b>
<b>Overhead<sup>2</sup></b>			<b>\$980.53</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$1,385.25
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$86,179.64</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>43.75 Hours</b>	<b>133.75 Hours</b>	<b>\$201,313.82</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>23%</b>
Assembly Bill 411	23 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>76%</b>
Cigarette excise tax issues	76 %
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>1%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Friday, July 29, 2005**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

## Certification and Electronic Signature

I certify I am Toby Spangler and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Philip Morris Incorporated by its service company Philip Morris Management Corp.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.