

# Lobbying And Time Expenditures

2005-2006 Legislative Session

July-December 2006

## Philip Morris Incorporated by its service company Philip Morris Management Corp

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>0.50</b>	<b>26.50</b>	<b>\$109,500.66</b>
Martin Schreiber & Associates Inc			\$62,500.44
Martin Schreiber	0.00	0.00	\$0.00
Kelly McDowell	0.50	12.00	\$0.00
Stenger Government Relations, LLC			\$47,000.22
Scott Stenger	0.00	14.50	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>0.00</b>	<b>35.25</b>	<b>\$2,565.79</b>
Toby Spangler	0.00	35.25	\$2,565.79
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$769.74</b>
<b>Overhead<sup>2</sup></b>			<b>\$1,000.66</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			<b>\$3,594.75</b>
b) Non-Lobbyist Employees			<b>\$0.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$3,449.62</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>0.50 Hours</b>	<b>61.75 Hours</b>	<b>\$120,881.22</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>11%</b>
Senate Bill 58	11 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>70%</b>
Reduced cigarette ignition propensity matters.	19 %
Cigarette excise tax issues	51 %
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>19%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

Report Certified On: Wednesday, January 31, 2007

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Toby J. Spangler and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Philip Morris Incorporated by its service company Philip Morris Management Corp.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.