

Lobbying And Time Expenditures

2007-2008 Legislative Session

January-June 2008

Blue Cross/Blue Shield United of Wisconsin

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---------------------|---------------------|--------------------|
| Contract Lobbyists | 3.50 | 5.00 | \$30,000.00 |
| Wimmer and Company | | | \$30,000.00 |
| Eric J Petersen | 3.50 | 5.00 | \$0.00 |
| Comments: | | | |
| In-House Lobbyists | 21.50 | 580.50 | \$28,621.00 |
| Karen Geiger | 0.00 | 3.00 | \$193.00 |
| Ted Osthelder | 21.50 | 577.50 | \$28,428.00 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Fringe Benefits¹ | | | \$8,586.30 |
| Overhead² | | | \$11,162.19 |
| Payments to Officials³ | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$656.00 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$0.00 |
| Total Lobbying Time And Expenditures: | 25.00 Hours | 585.50 Hours | \$79,025.49 |

| Allocation of Lobbying Effort | Percent |
|--|-------------|
| Legislative Proposals | 85% |
| Assembly Bill 47 | 10 % |
| Senate Bill 71 | 10 % |
| Senate Bill 88 | 15 % |
| Senate Bill 178 | 20 % |
| Senate Bill 337 | 25 % |
| Senate Bill 375 | 5 % |
| Budget Bill Subjects | 0% |
| Administrative Rulemaking Proceedings | 0% |
| Topics Not Yet Assigned A Bill Or Rule Number | 15% |
| The regulation of commercial insurance in the individual and small group market. | 15 % |
| Minor Efforts | 0% |
| All Other Matters | 0% |
| Total Reported Lobbying Effort: | 100% |

Report Certified On: Wednesday, July 30, 2008

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Theodore Osthelder and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Blue Cross/Blue Shield United of Wisconsin.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.