

Lobbying And Time Expenditures

2007-2008 Legislative Session

July-December 2007

Johnson Controls Inc

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	39.20	170.00	\$47,022.95
Cullen Weston Pines & Bach LLP			\$29,004.76
Lee Cullen	0.00	42.20	\$0.00
Curt Pawlisch	15.10	102.30	\$0.00
Foley & Lardner LLP			\$18,018.19
Ray Carey	12.90	15.10	\$0.00
Kathleen Walby	0.70	7.00	\$0.00
Richard Judge	10.50	3.40	\$0.00
Comments:			
In-House Lobbyists	0.00	0.00	\$0.00
Comments:			
Non-Lobbyist Employees	2.00	0.00	\$100.00
Comments:			
Fringe Benefits¹			\$30.00
Overhead²			\$39.00
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$0.00
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	41.20 Hours	170.00 Hours	\$47,191.95

Allocation of Lobbying Effort	Percent
Legislative Proposals	5%
Assembly Bill 540	5 %
Budget Bill Subjects	25%
Building Commission	12 %
Public Instruction: Administrative and Other Funding	13 %
Administrative Rulemaking Proceedings	0%
Topics Not Yet Assigned A Bill Or Rule Number	70%
Governor's Global Warming Task Force	33 %
Amendments to the commercial energy code.	5 %
Legislation relating to energy efficiency and renewable energy.	22 %
Legislation relating to the creation of funds to support the clean and green economy	10 %

and renewable energy development.	100%
Minor Efforts	0%
All Other Matters	0%
Total Reported Lobbying Effort:	100%

Report Certified On: Thursday, January 31, 2008

1.
 Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.
 Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.
[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Valerie Navin and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Johnson Controls Inc.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.