

# Lobbying And Time Expenditures

2007-2008 Legislative Session

January-June 2007

**Northwestern Mutual**

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>5.05</b>	<b>19.60</b>	<b>\$36,219.60</b>
Broydrick & Associates			\$18,219.60
Jodie Tierney	4.05	13.35	\$0.00
Capitol Consultants Inc			\$18,000.00
William J McCoshen	1.00	1.50	\$0.00
Nathan Elias	0.00	4.75	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>23.00</b>	<b>41.00</b>	<b>\$2,462.68</b>
Susan Callanan	22.00	31.50	\$1,575.00
Steven M Radke	1.00	9.50	\$887.68
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$738.80</b>
<b>Overhead<sup>2</sup></b>			<b>\$960.45</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			<b>\$1,059.04</b>
b) Non-Lobbyist Employees			<b>\$0.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>28.05 Hours</b>	<b>60.60 Hours</b>	<b>\$41,440.57</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>20%</b>
Assembly Bill 213	20 %
<b>Budget Bill Subjects</b>	<b>70%</b>
Health and Family Services: Medical Assistance	70 %
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>0%</b>
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>10%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Friday, July 27, 2007**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

### **Certification and Electronic Signature**

I certify I am Susan Callanan and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.