

# Lobbying And Time Expenditures

2007-2008 Legislative Session

July-December 2007

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>4.25</b>	<b>14.70</b>	<b>\$36,282.85</b>
Broydrick & Associates			\$18,282.85
Jodie Tierney	4.25	14.70	\$0.00
Capitol Consultants Inc			\$18,000.00
William J McCoshen	0.00	0.00	\$0.00
Nathan Elias	0.00	0.00	\$0.00
Comments:	Capitol Consultants = retainer		
<b>In-House Lobbyists</b>	<b>44.00</b>	<b>79.25</b>	<b>\$5,125.00</b>
Susan Callanan	35.50	52.50	\$2,625.00
Steven M Radke	8.50	26.75	\$2,500.00
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$1,537.50</b>
<b>Overhead<sup>2</sup></b>			<b>\$1,998.75</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
<b>a) Lobbyist Employees</b>			<b>\$1,014.15</b>
<b>b) Non-Lobbyist Employees</b>			<b>\$0.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>48.25 Hours</b>	<b>93.95 Hours</b>	<b>\$45,958.25</b>
<b>Allocation of Lobbying Effort</b>			<b>Percent</b>
<b>Legislative Proposals</b>			<b>20%</b>
Assembly Bill 542			10 %
Senate Bill 294			10 %
<b>Budget Bill Subjects</b>			<b>60%</b>
Revenue: Tax Administration			60 %
<b>Administrative Rulemaking Proceedings</b>			<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>			<b>10%</b>
Revisions to INS 2.81 relating to the 2001 CSO mortality table for use in determining minimum reserve liabilities and nonforfeiture benefits.			10 %
<b>Minor Efforts</b>			<b>0%</b>
<b>All Other Matters</b>			<b>10%</b>

**Report Certified On: Thursday, January 31, 2008**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

**Certification and Electronic Signature**

I certify I am Susan Callanan and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.