

Lobbying And Time Expenditures

2007-2008 Legislative Session

January-June 2008

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	10.50	48.05	\$36,914.50
Broydrick & Associates			\$18,914.50
Jodie Tierney	0.00	2.80	\$0.00
William Broydrick	6.75	30.50	\$0.00
Gregory Hubbard	1.25	1.00	\$0.00
Capitol Consultants Inc			\$18,000.00
William J McCoshen	2.50	8.00	\$0.00
Tony Langenohl	0.00	5.75	\$0.00
Comments:			
In-House Lobbyists	46.75	63.75	\$8,376.75
Susan Callanan	45.75	31.25	\$5,018.00
Steven M Radke	1.00	32.50	\$3,358.75
Comments:			
Non-Lobbyist Employees	22.00	51.00	\$7,907.50
Comments:			
Fringe Benefits¹			\$4,885.28
Overhead²			\$6,350.86
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$1,122.50
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	79.25 Hours	162.80 Hours	\$65,557.38
Allocation of Lobbying Effort			Percent
Legislative Proposals			0%
Budget Bill Subjects			0%
Administrative Rulemaking Proceedings			0%
Topics Not Yet Assigned A Bill Or Rule Number			50%
Wisconsin Administrative Code Ins 6.20 (8) - Authorized investments of insurance companies			10 %
Mass Transit			40 %
Minor Efforts			50%
All Other Matters			0%

Report Certified On: Tuesday, July 29, 2008

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Susan Callanan and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.