

Lobbying And Time Expenditures

2007-2008 Legislative Session

July-December 2008

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	3.55	43.70	\$41,141.33
Broydrick & Associates			\$23,141.33
Jodie Tierney	0.00	0.00	\$0.00
William Broydrick	1.55	25.70	\$0.00
Gregory Hubbard	2.00	18.00	\$0.00
Capitol Consultants Inc			\$18,000.00
William J McCoshen	0.00	0.00	\$0.00
Tony Langenohl	0.00	0.00	\$0.00
Comments:	Capitol Consultants = retainer		
In-House Lobbyists	27.00	71.25	\$7,189.20
Susan Callanan	23.50	55.25	\$5,132.14
Steven M Radke	3.50	16.00	\$2,057.06
Comments:			
Non-Lobbyist Employees	7.00	8.00	\$1,816.56
Comments:			
Fringe Benefits¹			\$2,701.73
Overhead²			\$3,512.25
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$638.93
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	37.55 Hours	122.95 Hours	\$56,999.99
Allocation of Lobbying Effort			Percent
Legislative Proposals			0%
Budget Bill Subjects			0%
Administrative Rulemaking Proceedings			0%
Topics Not Yet Assigned A Bill Or Rule Number			30%
Wisconsin Administrative Code Ins 6.20 (8) - Authorized investments of insurance companies			10 %
Mass Transit			20 %
Minor Efforts			60%
All Other Matters			10%

Report Certified On: Wednesday, January 28, 2009

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Susan Callanan and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.