

Lobbying And Time Expenditures

2007-2008 Legislative Session

July-December 2007

Philip Morris Incorporated by its service company

Philip Morris Management Corp

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	119.40	318.00	\$418,100.91
Altria Client Services Inc			\$0.00
Scott Stenger	42.75	101.00	\$0.00
Martin Schreiber	1.45	4.75	\$0.00
Kelly McDowell	11.75	24.25	\$0.00
Tiffany Koehler	0.00	0.00	\$0.00
Kenneth Walsh	3.75	29.00	\$1,700.33
Martin Schreiber & Associates Inc			\$224,999.96
Martin Schreiber	1.45	4.75	\$0.00
Kelly McDowell	11.75	24.25	\$0.00
Tiffany Koehler	0.00	0.00	\$0.00
Kenneth Walsh	3.75	29.00	\$1,700.33
Stenger Government Relations, LLC			\$189,700.29
Scott Stenger	42.75	101.00	\$0.00
Comments:	Altria Corporate Services, Inc is the registered lobbyist employer, not a contract lobbyist		
In-House Lobbyists	20.00	275.50	\$22,375.26
Toby Spangler	20.00	275.50	\$22,375.26
Comments:			
Non-Lobbyist Employees	0.00	18.75	\$1,087.14
Comments:			
Fringe Benefits¹			\$7,038.72
Overhead²			\$9,150.34
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$1,620.49
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$477,119.57
Total Lobbying Time And Expenditures:	139.40 Hours	612.25 Hours	\$936,492.43
Allocation of Lobbying Effort			Percent
Legislative Proposals			0%
Budget Bill Subjects			0%

Administrative Rulemaking Proceedings	0%
Topics Not Yet Assigned A Bill Or Rule Number	99%
Issues related to cigarette tax stamping and how it is funded.	4 %
Legislative issues relating to tort reform.	3 %
Issues related to Master Settlement Agreement ("MSA") payments and Securitization of MSA Payments	1 %
Legislative matters regarding cigarette excise taxes.	77 %
Legislative matters regarding taxation of other tobacco products (OTP) from ad valorem to weight-based.	4 %
Legislative matters regarding reduced cigarette ignition propensity.	10 %
Minor Efforts	1%
All Other Matters	0%
Total Reported Lobbying Effort:	100%

Report Certified On: Thursday, January 31, 2008

1.

Fringe benefits are automatically calculated as 30% of salary.Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead,click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary.Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead,click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Toby J. Spangler and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Philip Morris Incorporated by its service company Philip Morris Management Corp.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.