

Lobbying And Time Expenditures

2007-2008 Legislative Session

January-June 2008

Philip Morris Incorporated by its service company

Philip Morris Management Corp

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---|---------------------|---------------------|
| Contract Lobbyists | 41.50 | 175.22 | \$414,700.25 |
| Altria Client Services Inc | | | \$0.00 |
| Scott Stenger | 9.25 | 37.01 | \$0.00 |
| Martin Schreiber | 2.50 | 4.85 | \$0.00 |
| Kelly McDowell | 7.50 | 41.50 | \$0.00 |
| Kenneth Walsh | 1.50 | 4.25 | \$0.00 |
| Martin Schreiber & Associates Inc | | | \$224,999.96 |
| Martin Schreiber | 2.50 | 4.85 | \$0.00 |
| Kelly McDowell | 7.50 | 41.50 | \$0.00 |
| Kenneth Walsh | 1.50 | 4.25 | \$0.00 |
| Stenger Government Relations, LLC | | | \$189,700.29 |
| Scott Stenger | 9.25 | 37.01 | \$0.00 |
| Comments: | Altria Client Services Inc. is the registered lobbyist employer, not a contract lobbyist. | | |
| In-House Lobbyists | 6.25 | 67.50 | \$5,584.35 |
| Toby Spangler | 0.50 | 50.00 | \$3,823.86 |
| Garth Alston | 5.75 | 17.50 | \$1,760.49 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Fringe Benefits¹ | | | \$1,675.31 |
| Overhead² | | | \$2,177.90 |
| Payments to Officials³ | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$842.21 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$6,491.40 |
| Total Lobbying Time And Expenditures: | 47.75 Hours | 242.72 Hours | \$431,471.41 |
| Allocation of Lobbying Effort | | | Percent |
| Legislative Proposals | | | 75% |
| Assembly Bill 717 | | | 47 % |
| Assembly Bill 880 | | | 1 % |
| Senate Bill 379 | | | 25 % |

| | |
|---|-------------|
| Senate Bill 510 | 2 % |
| Budget Bill Subjects | 7% |
| General Fund Taxes | 7 % |
| Administrative Rulemaking Proceedings | 0% |
| Topics Not Yet Assigned A Bill Or Rule Number | 1% |
| Legislative matters regarding cigarette excise taxes. | 1 % |
| Minor Efforts | 3% |
| All Other Matters | 14% |
| Total Reported Lobbying Effort: | 100% |

Report Certified On: Wednesday, July 30, 2008

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Garth R. Alston and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Philip Morris Incorporated by its service company Philip Morris Management Corp.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.