

# Lobbying And Time Expenditures

2009-2010 Legislative Session

January-June 2010

Johnson Controls Inc

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>46.30</b>	<b>208.80</b>	<b>\$30,000.00</b>
Cullen Weston Pines & Bach LLP			\$30,000.00
Lee Cullen	11.10	88.10	\$0.00
Curt Pawlisch	0.00	0.00	\$0.00
Jeffrey Vercauteren	35.20	119.50	\$0.00
Shaina Kilcoyne	0.00	1.20	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$0.00</b>
<b>Overhead<sup>2</sup></b>			<b>\$0.00</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) <b>Lobbyist Employees</b>			<b>\$0.00</b>
b) <b>Non-Lobbyist Employees</b>			<b>\$0.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>46.30 Hours</b>	<b>208.80 Hours</b>	<b>\$30,000.00</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>100%</b>
Assembly Bill 649	8 %
Assembly Bill 755	5 %
Assembly Bill 876	40 %
Senate Bill 450	7 %
Senate Bill 624	40 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>0%</b>
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

Report Certified On: Thursday, July 29, 2010

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Valerie Navin and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Johnson Controls Inc.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.