

Lobbying And Time Expenditures

2009-2010 Legislative Session

July-December 2009

Wisconsin Association of Insurance & Financial Advisors

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	4.00	29.80	\$34,000.00
Axley Brynson Government Relations LLC			\$34,000.00
Stan Davis	1.00	19.00	\$0.00
Gerard Deschane	3.00	10.80	\$0.00
Comments:			
In-House Lobbyists	2.00	42.00	\$2,200.00
Susan Linck	2.00	42.00	\$2,200.00
Comments:			
Non-Lobbyist Employees	0.00	0.00	\$0.00
Comments:			
Fringe Benefits¹			\$660.00
Overhead²			\$858.00
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$0.00
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	6.00 Hours	71.80 Hours	\$37,718.00
Allocation of Lobbying Effort			Percent
Legislative Proposals			0%
Budget Bill Subjects			0%
Administrative Rulemaking Proceedings			0%
Topics Not Yet Assigned A Bill Or Rule Number			80%
Life Settlements and Stranger Originated Life Insurance.			50 %
Regulation and Supervision of Annuity Sales.			5 %
Senior-specific certifications and designations.			5 %
All health insurance policy legislation and regulation			10 %
Insurance replacement rules			5 %
Long-term care insurance regulations			5 %
Minor Efforts			0%
All Other Matters			15%

Report Certified On: Friday, January 22, 2010

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Susan K. Linck and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Wisconsin Association of Insurance & Financial Advisors.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.