

# Lobbying And Time Expenditures

2009-2010 Legislative Session

July-December 2009

## Wisconsin Association of Insurance & Financial Advisors

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>4.00</b>	<b>29.80</b>	<b>\$10,000.00</b>
Axley Brynelson Government Relations LLC			\$10,000.00
Stan Davis	1.00	19.00	\$0.00
Gerard Deschane	3.00	10.80	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>2.00</b>	<b>42.00</b>	<b>\$2,200.00</b>
Susan Linck	2.00	42.00	\$2,200.00
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$660.00</b>
<b>Overhead<sup>2</sup></b>			<b>\$858.00</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$0.00
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>6.00 Hours</b>	<b>71.80 Hours</b>	<b>\$13,718.00</b>
<b>Allocation of Lobbying Effort</b>			<b>Percent</b>
<b>Legislative Proposals</b>			<b>0%</b>
<b>Budget Bill Subjects</b>			<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>			<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>			<b>80%</b>
Life Settlements and Stranger Originated Life Insurance.			50 %
Regulation and Supervision of Annuity Sales.			5 %
Senior-specific certifications and designations.			5 %
All health insurance policy legislation and regulation			10 %
Insurance replacement rules			5 %
Long-term care insurance regulations			5 %
<b>Minor Efforts</b>			<b>0%</b>
<b>All Other Matters</b>			<b>15%</b>

**Report Certified On: Friday, January 22, 2010**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

**Certification and Electronic Signature**

I certify I am Susan K. Linck and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Wisconsin Association of Insurance & Financial Advisors.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.