

Lobbying And Time Expenditures

2009-2010 Legislative Session

July-December 2009

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	1.25	13.00	\$42,215.44
Broydrick & Associates			\$24,215.44
William Broydrick	0.00	1.00	\$0.00
Capitol Consultants Inc			\$18,000.00
Tony Langenohl	0.00	0.00	\$0.00
William J McCoshen	1.00	8.00	\$0.00
Jennifer Broberg	0.25	4.00	\$0.00
Comments:			
In-House Lobbyists	38.75	37.25	\$6,797.91
Steven M Radke	8.00	7.50	\$2,149.88
Susan Callanan	30.75	29.75	\$4,648.03
Comments:			
Non-Lobbyist Employees	0.00	12.25	\$1,354.00
Comments:			
Fringe Benefits¹			\$2,445.57
Overhead²			\$3,179.24
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$1,579.50
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	40.00 Hours	62.50 Hours	\$57,571.67

Allocation of Lobbying Effort	Percent
Legislative Proposals	0%
Budget Bill Subjects	0%
Administrative Rulemaking Proceedings	0%
Topics Not Yet Assigned A Bill Or Rule Number	60%
All matters relating to life insurance settlements.	50 %
Mass Transit	5 %
Revisions to INS 2.81 relating to the 2001 CSO mortality table for use in determining minimum reserve liabilities and nonforfeiture benefits.	5 %
Minor Efforts	40%
All Other Matters	0%

Report Certified On: Friday, January 29, 2010

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Susan W. Callanan and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.