

Lobbying And Time Expenditures

2011-2012 Legislative Session

January-June 2011

Independent Insurance Agents of Wisconsin

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	10.75	22.50	\$75,167.48
Hoven Consulting, Inc.			\$75,167.48
Timothy Hoven	10.75	22.50	\$0.00
Ryan Natzke	0.00	0.00	\$0.00
Comments:			
In-House Lobbyists	54.50	70.75	\$9,032.45
Matthew Banaszynski	54.50	70.75	\$9,032.45
Comments:			
Non-Lobbyist Employees	0.00	0.00	\$0.00
Comments:			
Fringe Benefits¹			\$2,709.74
Overhead²			\$3,522.66
Payments to Officials³			
Nygren, John			\$115.96
Travel and Living Expenses			
a) Lobbyist Employees			\$0.00
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	65.25 Hours	93.25 Hours	\$90,548.28
Allocation of Lobbying Effort			Percent
Legislative Proposals			40%
Assembly Bill 4			25 %
Senate Bill 7			15 %
Budget Bill Subjects			0%
Administrative Rulemaking Proceedings			0%
Topics Not Yet Assigned A Bill Or Rule Number			0%
Minor Efforts			55%
All Other Matters			5%
Total Reported Lobbying Effort:			100%

Report Certified On: Wednesday, July 27, 2011

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as

30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead,click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary.Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead,click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Michael Welsh and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Independent Insurance Agents of Wisconsin.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.