

# Lobbying And Time Expenditures

2011-2012 Legislative Session

January-June 2011

## Independent Insurance Agents of Wisconsin

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>10.75</b>	<b>22.50</b>	<b>\$21,112.20</b>
Hoven Consulting, Inc.			\$21,112.20
Timothy Hoven	10.75	22.50	\$0.00
Ryan Natzke	0.00	0.00	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>54.50</b>	<b>70.75</b>	<b>\$9,032.45</b>
Matthew Banaszynski	54.50	70.75	\$9,032.45
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$2,709.74</b>
<b>Overhead<sup>2</sup></b>			<b>\$3,522.66</b>
<b>Payments to Officials<sup>3</sup></b>			
Nygren, John			\$115.96
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$0.00
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>65.25 Hours</b>	<b>93.25 Hours</b>	<b>\$36,493.00</b>
<b>Allocation of Lobbying Effort</b>			<b>Percent</b>
<b>Legislative Proposals</b>			<b>40%</b>
Assembly Bill 4			25 %
Senate Bill 7			15 %
<b>Budget Bill Subjects</b>			<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>			<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>			<b>0%</b>
<b>Minor Efforts</b>			<b>55%</b>
<b>All Other Matters</b>			<b>5%</b>
<b>Total Reported Lobbying Effort:</b>			<b>100%</b>

**Report Certified On: Wednesday, July 27, 2011**

1. Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as

30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead,click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary.Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead,click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Michael Welsh and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Independent Insurance Agents of Wisconsin.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.