

# Lobbying And Time Expenditures

2011-2012 Legislative Session

July-December 2011

## Independent Insurance Agents of Wisconsin

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>11.50</b>	<b>20.25</b>	<b>\$18,000.00</b>
Hoven Consulting, Inc.			\$18,000.00
Timothy Hoven	11.50	20.25	\$0.00
Nathan Berken	0.00	0.00	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>18.75</b>	<b>12.00</b>	<b>\$1,760.50</b>
Matthew Banaszynski	18.75	12.00	\$1,760.50
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$528.15</b>
<b>Overhead<sup>2</sup></b>			<b>\$686.60</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$0.00
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>30.25 Hours</b>	<b>32.25 Hours</b>	<b>\$20,975.25</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>25%</b>
Assembly Bill 210	15 %
Senate Bill 203	10 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>25%</b>
All health insurance policy legislation and regulation	15 %
All property and casualty insurance laws and regulations	10 %
<b>Minor Efforts</b>	<b>45%</b>
<b>All Other Matters</b>	<b>5%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Monday, January 30, 2012**

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

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3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Michael E. Welsh and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Independent Insurance Agents of Wisconsin.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.