

Lobbying And Time Expenditures

2011-2012 Legislative Session

January-June 2011

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	3.25	18.75	\$168,000.00
Capitol Consultants Inc			\$72,000.00
Tony Langenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova, LLC			\$96,000.00
Timothy J Elverman	0.25	3.75	\$0.00
Gregory Hubbard	1.50	2.75	\$0.00
AJ Wilson	1.50	12.25	\$0.00
Comments:	retainer - no lobbying hours		
In-House Lobbyists	15.50	3.50	\$1,702.22
Susan Callanan	15.50	3.50	\$1,702.22
Comments:			
Non-Lobbyist Employees	6.00	21.00	\$3,324.51
Comments:			
Fringe Benefits¹			\$1,508.02
Overhead²			\$1,960.42
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$189.87
b) Non-Lobbyist Employees			\$81.60
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	24.75 Hours	43.25 Hours	\$176,766.64
Allocation of Lobbying Effort			Percent
Legislative Proposals			0%
Budget Bill Subjects			0%
Administrative Rulemaking Proceedings			5%
Ins 2.18, life settlements and affecting small business.			5 %
Topics Not Yet Assigned A Bill Or Rule Number			30%
WI conformity with certain federal long-term care insurance tax provisions (sect. 844 of PL 109-280, the federal Pension Protection Act of 2006).			30 %
Minor Efforts			15%
All Other Matters			50%
Total Reported Lobbying Effort:			100%

Report Certified On: Thursday, July 28, 2011

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Susan W. Callanan and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.