Lobbying And Time Expenditures

2011-2012 Legislative Session

July-December 2011

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other		ırs	
Contract Lobbyists	2.50	15.2	25 \$42,0	00.00	
Capitol Consultants Inc			\$18,000.0	00	
Tony Langenohl	0.00	0.00	\$0.0	\$0.00	
William J McCoshen	0.00	0.00	\$0.0	\$0.00	
Hubbard Wilson & Zelenkova, LLC			\$24,000.0	\$24,000.00	
Timothy J Elverman	0.75	0.75	\$0.0	\$0.00	
Gregory Hubbard	0.00	2.25	\$0.0	\$0.00	
AJ Wilson	1.75	12.25	\$0.0	00	
Comments:	Capitol Consultants re	lobbying hou	bbying hours.		
In-House Lobbyists	14.50	9.5	\$2,1	\$2,198.63	
Susan Callanan	14.50	9.50	\$2,198.6	33	
Comments:					
Non-Lobbyist Employees	4.00	25.0	00 \$2,9	88.70	
Comments:					
Fringe Benefits ¹			\$1,5	\$1,556.20	
Overhead ²			\$2,0	\$2,023.06	
Payments to Officials ³				\$0.00	
Travel and Living Expenses					
a) Lobbyist Employees				\$154.26	
b) Non-Lobbyist Employees			\$	\$50.00	
All Other Lobbying Expenses				\$0.00	
Total Lobbying Time And Expenditures:	21.00 Hours	49.7 Houi	350.9	\$50,970.85	
Allocation of Lobbying Effort			Percent		
Legislative Proposals			0%		
Budget Bill Subjects			0%		
Administrative Rulemaking Proceedings			30%		
Ins 2.18, life settlements and affecting small business.			30 %		
Topics Not Yet Assigned A Bill Or Rule Number			50%		
Development, drafting or introduction of a proposal relating to rules for insurance company investments.			20 %		
Development, drafting or introduction of a proposal relating to rules guiding long term care insurance producer compensation.			30 %		
Minor Efforts			20%		

All Other Matters	
Total Reported Lobbying Effort:	100%

Report Certified On: Monday, January 30, 2012

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

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3.

Wis. Stats. 13.68(d): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Susan W. Callanan and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.