

Lobbying And Time Expenditures

2011-2012 Legislative Session

July-December 2012

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	5.00	24.25	\$168,000.00
Capitol Consultants Inc			\$72,000.00
Tony Lengenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova, LLC			\$96,000.00
Timothy J Elverman	0.00	0.00	\$0.00
Gregory Hubbard	1.00	8.25	\$0.00
AJ Wilson	4.00	16.00	\$0.00
Comments:	Capitol Consultants retainer - no lobbying hours		
In-House Lobbyists	10.50	1.50	\$1,194.07
Susan Callanan	10.50	1.50	\$1,194.07
Comments:			
Non-Lobbyist Employees	4.00	77.00	\$10,343.47
Comments:			
Fringe Benefits¹			\$3,461.26
Overhead²			\$4,499.64
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$490.80
b) Non-Lobbyist Employees			\$10.00
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	19.50 Hours	102.75 Hours	\$187,999.24
Allocation of Lobbying Effort		Percent	
Legislative Proposals		0%	
Budget Bill Subjects		0%	
Administrative Rulemaking Proceedings		0%	
Topics Not Yet Assigned A Bill Or Rule Number		50%	
Development, drafting or introduction of a proposal relating to rules guiding long term care insurance producer compensation.		25 %	
Development, drafting or introduction of an OCI technical bill, relating to regulation of insurance companies.		25 %	
Minor Efforts		25%	
All Other Matters		25%	

Report Certified On: Monday, January 28, 2013

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Susan Callanan and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.