

Lobbying And Time Expenditures

2011-2012 Legislative Session

July-December 2011

Robert W Baird and Company Inc

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---------------------|--------------------|--------------------|
| Contract Lobbyists | 15.75 | 40.25 | \$63,000.00 |
| Hubbard Wilson & Zelenkova, LLC | | | \$42,000.00 |
| Gregory Hubbard | 15.75 | 40.25 | \$21,000.00 |
| Comments: | | | |
| In-House Lobbyists | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Fringe Benefits¹ | | | \$0.00 |
| Overhead² | | | \$0.00 |
| Payments to Officials³ | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$0.00 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$0.00 |
| Total Lobbying Time And Expenditures: | 15.75 Hours | 40.25 Hours | \$63,000.00 |
| Allocation of Lobbying Effort | Percent | | |
| Legislative Proposals | 80% | | |
| Assembly Bill 275 | 40 % | | |
| Senate Bill 55 | 30 % | | |
| Senate Bill 83 | 10 % | | |
| Budget Bill Subjects | 0% | | |
| Administrative Rulemaking Proceedings | 0% | | |
| Topics Not Yet Assigned A Bill Or Rule Number | 0% | | |
| Minor Efforts | 0% | | |
| All Other Matters | 20% | | |
| Total Reported Lobbying Effort: | 100% | | |

Report Certified On: Friday, January 27, 2012

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Heather C Melzer and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Robert W Baird and Company Inc.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.