

# Lobbying And Time Expenditures

2011-2012 Legislative Session

January-June 2012

## Wisconsin Realtors Association

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>0.00</b>	<b>13.20</b>	<b>\$3,785.00</b>
Brooks Consulting LLC			\$0.00
Bryan Brooks	0.00	0.00	\$0.00
Paul Kent	0.00	6.60	\$1,892.50
Stafford Rosenbaum LLP			\$0.00
Paul Kent	0.00	6.60	\$1,892.50
Comments:			
<b>In-House Lobbyists</b>	<b>462.25</b>	<b>552.75</b>	<b>\$40,782.51</b>
Michael Theo	19.00	24.00	\$4,552.79
E Joe Murray	113.00	9.00	\$5,327.26
Thomas Larson	152.00	278.00	\$20,611.17
Debra Peterson Conrad	7.25	45.75	\$1,774.85
Cori Lamont	149.50	162.00	\$7,712.24
William Malkasian	0.00	0.00	\$0.00
James Villa	21.50	34.00	\$804.20
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>28.50</b>	<b>\$751.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$12,460.05</b>
<b>Overhead<sup>2</sup></b>			<b>\$16,198.07</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
<b>a) Lobbyist Employees</b>			<b>\$1,390.83</b>
<b>b) Non-Lobbyist Employees</b>			<b>\$31.08</b>
<b>All Other Lobbying Expenses</b>			<b>\$6,336.11</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>462.25 Hours</b>	<b>594.45 Hours</b>	<b>\$81,734.65</b>
<b>Allocation of Lobbying Effort</b>	<b>Percent</b>		
<b>Legislative Proposals</b>	<b>0%</b>		
<b>Budget Bill Subjects</b>	<b>0%</b>		
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>		
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>11%</b>		
Real Estate Broker/Salesperson Licensing Requirements - Issues related to the education and licensing requirements of real estate brokers and salespersons.	11 %		

Minor Efforts	89%
All Other Matters	0%
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Monday, July 30, 2012**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Michael Theo and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Wisconsin Realtors Association.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.