

# Lobbying And Time Expenditures

2011-2012 Legislative Session

July-December 2011

General Motors LLC (formerly General Motors Company)

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>73.00</b>	<b>156.50</b>	<b>\$66,579.63</b>
Arrowhead Strategies, LLC			\$30,000.00
Robert Seitz	44.00	13.00	\$0.00
Thomas Fonfara	6.00	0.00	\$0.00
Foley & Lardner LLP			\$36,579.63
Ray Carey	0.70	37.00	\$0.00
Jason Childress	6.20	23.00	\$0.00
Kathleen Walby	16.10	83.50	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>11.00</b>	<b>23.00</b>	<b>\$1,972.00</b>
Brian O'Connell	11.00	23.00	\$1,972.00
Comments:			
<b>Non-Lobbyist Employees</b>	<b>7.00</b>	<b>12.00</b>	<b>\$4,296.66</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$1,880.60</b>
<b>Overhead<sup>2</sup></b>			<b>\$2,444.78</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$5,604.65
b) Non-Lobbyist Employees			\$2,703.09
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>91.00 Hours</b>	<b>191.50 Hours</b>	<b>\$85,481.41</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>89%</b>
Assembly Bill 132	37 %
Assembly Bill 206	4 %
Assembly Bill 278	5 %
Senate Bill 96	43 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>11%</b>
Legislation relating to hybrid vehicles.	2 %
Legislation relating to motor vehicle franchise law.	9 %
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

Report Certified On: Tuesday, January 31, 2012

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

## Certification and Electronic Signature

I certify I am Bryan Roosa and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of General Motors LLC (formerly General Motors Company).

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.