

Lobbying And Time Expenditures

2011-2012 Legislative Session

January-June 2011

Altria Client Services Inc

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---|---------------------|---------------------|
| Contract Lobbyists | 83.75 | 220.90 | \$100,334.03 |
| Essie Kammer Group | | | \$50,000.04 |
| Peter Kammer | 28.25 | 74.50 | \$334.19 |
| Susan Schooff | 18.50 | 17.65 | \$0.00 |
| Hanson Service Corporation | | | \$24,000.00 |
| Steven Foti | 19.00 | 61.75 | \$0.00 |
| Klaetsch Public Affairs Strategies, LLC | | | \$14,374.80 |
| George Klaetsch | 10.50 | 49.50 | \$0.00 |
| Wisconsin Realtors Association | | | \$0.00 |
| James Villa | 7.50 | 17.50 | \$11,625.00 |
| Comments: | G. Klaetsch paid through contract with DCI Consulting; J. Villa paid through contract with JM Hiller Consulting LLC; Fee to Essie Kammer Group of \$50,000.04 paid \$16,666.68 to Essie Kammer Gr., \$ 12,000 to Schoof Consulting and \$21,333.36 to Kammer Group. | | |
| In-House Lobbyists | 22.00 | 93.00 | \$9,297.46 |
| Garth Alston | 22.00 | 93.00 | \$9,297.46 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 27.00 | \$1,829.85 |
| Comments: | | | |
| Fringe Benefits¹ | | | \$3,338.19 |
| Overhead² | | | \$4,339.65 |
| Payments to Officials³ | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$6,815.44 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$65,364.63 |
| Total Lobbying Time And Expenditures: | 105.75 Hours | 340.90 Hours | \$191,319.25 |
| Allocation of Lobbying Effort | | | Percent |
| Legislative Proposals | | | 0% |
| Budget Bill Subjects | | | 92% |
| General Fund Taxes | | | 92 % |
| Administrative Rulemaking Proceedings | | | 0% |
| Topics Not Yet Assigned A Bill Or Rule Number | | | 0% |

| | |
|--|-------------|
| Minor Efforts | 8% |
| All Other Matters | 0% |
| Total Reported Lobbying Effort: | 100% |

Report Certified On: Monday, August 1, 2011

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Garth R. Alston and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Altria Client Services Inc.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.