

# Lobbying And Time Expenditures

2011-2012 Legislative Session

January-June 2011

**Altria Client Services Inc**

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>83.75</b>	<b>220.90</b>	<b>\$100,334.03</b>
Essie Kammer Group			\$50,000.04
Peter Kammer	28.25	74.50	\$334.19
Susan Schooff	18.50	17.65	\$0.00
Hanson Service Corporation			\$24,000.00
Steven Foti	19.00	61.75	\$0.00
Klaetsch Public Affairs Strategies, LLC			\$14,374.80
George Klaetsch	10.50	49.50	\$0.00
Wisconsin Realtors Association			\$0.00
James Villa	7.50	17.50	\$11,625.00
Comments:	G. Klaetsch paid through contract with DCI Consulting; J. Villa paid through contract with JMHiller Consulting LLC; Fee to Essie Kammer Group of \$50,000.04 paid \$16,666.68 to Essie Kammer Gr., \$ 12,000 to Schoof Consulting and \$21,333.36 to Kammer Group.		
<b>In-House Lobbyists</b>	<b>22.00</b>	<b>93.00</b>	<b>\$9,297.46</b>
Garth Alston	22.00	93.00	\$9,297.46
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>27.00</b>	<b>\$1,829.85</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$3,338.19</b>
<b>Overhead<sup>2</sup></b>			<b>\$4,339.65</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) <b>Lobbyist Employees</b>			<b>\$6,815.44</b>
b) <b>Non-Lobbyist Employees</b>			<b>\$0.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$65,364.63</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>105.75 Hours</b>	<b>340.90 Hours</b>	<b>\$191,319.25</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>0%</b>
<b>Budget Bill Subjects</b>	<b>92%</b>
General Fund Taxes	92 %
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>0%</b>
<b>Minor Efforts</b>	<b>8%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Monday, August 1, 2011**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Garth R. Alston and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Altria Client Services Inc.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.