

Lobbying And Time Expenditures

2011-2012 Legislative Session

July-December 2011

Altria Client Services Inc

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	30.75	171.25	\$116,491.71
Essie Kammer Group			\$0.00
Peter Kammer	8.75	46.00	\$32,000.04
Susan Schooff	3.50	5.00	\$9,000.00
Hanson Service Corporation			\$24,000.00
Steven Foti	5.50	44.75	\$0.00
Klaetsch Public Affairs Strategies, LLC			\$25,491.67
George Klaetsch	0.00	32.50	\$0.00
Wisconsin Realtors Association			\$0.00
James Villa	13.00	43.00	\$26,000.00
Comments:	J. Villa: paid \$8000 through contract w/ JM Hiller Consulting; \$18000 to J. Villa dba Grand River Associates. P. Kammer paid through Kammer Group LLC. S. Schoof paid through Schoof Consulting LLC. G. Klaetsch paid through contract w/ DCI Consulting.		
In-House Lobbyists	10.00	37.00	\$3,834.26
Garth Alston	10.00	37.00	\$3,834.26
Comments:			
Non-Lobbyist Employees	0.00	44.50	\$4,160.62
Comments:			
Fringe Benefits¹			\$2,398.46
Overhead²			\$3,118.00
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$2,033.34
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$54,719.84
Total Lobbying Time And Expenditures:	40.75 Hours	252.75 Hours	\$186,756.24
Allocation of Lobbying Effort			Percent
Legislative Proposals			23%
Assembly Bill 93			15 %
Senate Bill 14			8 %
Budget Bill Subjects			9%
General Fund Taxes			9 %

Administrative Rulemaking Proceedings	0%
Topics Not Yet Assigned A Bill Or Rule Number	27%
Roll-your-own cigarette issue, including notice from the Department of Revenue and related court activity.	27 %
Minor Efforts	6%
All Other Matters	35%
Total Reported Lobbying Effort:	100%

Report Certified On: Tuesday, January 31, 2012

1.

Fringe benefits are automatically calculated as 30% of salary.Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead,click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary.Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead,click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Garth Alston and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Altria Client Services Inc.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.