

# Lobbying And Time Expenditures

2011-2012 Legislative Session

July-December 2011

**Altria Client Services Inc**

| Description Of Totals And Expenditures       | Hours Communicating   | Hours Other         | Dollars             |
|--|---|---------------------|---------------------|
| <b>Contract Lobbyists</b>                    | <b>30.75</b>  | <b>171.25</b>       | <b>\$116,491.71</b> |
| Essie Kammer Group                           |   |                     | \$0.00              |
| Peter Kammer                                 | 8.75  | 46.00               | \$32,000.04         |
| Susan Schooff                                | 3.50  | 5.00                | \$9,000.00          |
| Hanson Service Corporation                   |   |                     | \$24,000.00         |
| Steven Foti                                  | 5.50  | 44.75               | \$0.00              |
| Klaetsch Public Affairs Strategies, LLC      |   |                     | \$25,491.67         |
| George Klaetsch                              | 0.00  | 32.50               | \$0.00              |
| Wisconsin Realtors Association               |   |                     | \$0.00              |
| James Villa                                  | 13.00   | 43.00               | \$26,000.00         |
| Comments:                                    | J. Villa: paid \$8000 through contract w/ JM Hiller Consulting; \$18000 to J. Villa dba Grand River Associates. P. Kammer paid through Kammer Group LLC. S. Schoof paid through Schoof Consulting LLC. G. Klaetsch paid through contract w/ DCI Consulting. |                     |                     |
| <b>In-House Lobbyists</b>                    | <b>10.00</b>  | <b>37.00</b>        | <b>\$3,834.26</b>   |
| Garth Alston                                 | 10.00   | 37.00               | \$3,834.26          |
| Comments:                                    |   |                     |                     |
| <b>Non-Lobbyist Employees</b>                | <b>0.00</b>   | <b>44.50</b>        | <b>\$4,160.62</b>   |
| Comments:                                    |   |                     |                     |
| <b>Fringe Benefits<sup>1</sup></b>           |   |                     | <b>\$2,398.46</b>   |
| <b>Overhead<sup>2</sup></b>                  |   |                     | <b>\$3,118.00</b>   |
| <b>Payments to Officials<sup>3</sup></b>     |   |                     | <b>\$0.00</b>       |
| <b>Travel and Living Expenses</b>            |   |                     |                     |
| a) Lobbyist Employees                        |   |                     | \$2,033.34          |
| b) Non-Lobbyist Employees                    |   |                     | \$0.00              |
| <b>All Other Lobbying Expenses</b>           |   |                     | <b>\$54,719.84</b>  |
| <b>Total Lobbying Time And Expenditures:</b> | <b>40.75 Hours</b>  | <b>252.75 Hours</b> | <b>\$186,756.24</b> |
| <b>Allocation of Lobbying Effort</b>         |   |                     | <b>Percent</b>      |
| <b>Legislative Proposals</b>                 |   |                     | <b>23%</b>          |
| Assembly Bill 93                             |   |                     | 15 %                |
| Senate Bill 14                               |   |                     | 8 %                 |
| <b>Budget Bill Subjects</b>                  |   |                     | <b>9%</b>           |
| General Fund Taxes                           |   |                     | 9 %                 |

|  |             |
|--|-------------|
| <b>Administrative Rulemaking Proceedings</b>   | <b>0%</b>   |
| <b>Topics Not Yet Assigned A Bill Or Rule Number</b>   | <b>27%</b>  |
| Roll-your-own cigarette issue, including notice from the Department of Revenue and related court activity. | 27 %        |
| <b>Minor Efforts</b>   | <b>6%</b>   |
| <b>All Other Matters</b>   | <b>35%</b>  |
| <b>Total Reported Lobbying Effort:</b>   | <b>100%</b> |

**Report Certified On: Tuesday, January 31, 2012**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

**Certification and Electronic Signature**

I certify I am Garth Alston and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Altria Client Services Inc.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.