

Lobbying And Time Expenditures

2011-2012 Legislative Session

January-June 2012

Altria Client Services Inc

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---------------------|---------------------|--------------------|
| Contract Lobbyists | 18.75 | 93.00 | \$81,000.00 |
| Essie Kammer Group | | | \$0.00 |
| Peter Kammer | 7.50 | 20.50 | \$45,000.00 |
| Susan Schooff | 0.00 | 0.00 | \$0.00 |
| Hanson Service Corporation | | | \$0.00 |
| Steven Foti | 3.25 | 44.50 | \$18,000.00 |
| Wisconsin Realtors Association | | | \$0.00 |
| James Villa | 8.00 | 28.00 | \$18,000.00 |
| Comments: | | | |
| In-House Lobbyists | 6.00 | 45.00 | \$4,280.22 |
| Garth Alston | 6.00 | 45.00 | \$4,280.22 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Fringe Benefits¹ | | | \$1,284.07 |
| Overhead² | | | \$1,669.29 |
| Payments to Officials³ | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$4,513.82 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$703.51 |
| Total Lobbying Time And Expenditures: | 24.75 Hours | 138.00 Hours | \$93,450.90 |
| Allocation of Lobbying Effort | Percent | | |
| Legislative Proposals | 4% | | |
| Assembly Bill 93 | 4 % | | |
| Budget Bill Subjects | 0% | | |
| Administrative Rulemaking Proceedings | 0% | | |
| Topics Not Yet Assigned A Bill Or Rule Number | 58% | | |
| Roll-your-own cigarette issue, including notice from the Department of Revenue and related court activity. | 58 % | | |
| Minor Efforts | 5% | | |
| All Other Matters | 33% | | |
| Total Reported Lobbying Effort: | 100% | | |

Report Certified On: Tuesday, July 31, 2012

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Garth Alston and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Altria Client Services Inc.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.