

# Lobbying And Time Expenditures

2013-2014 Legislative Session

January-June 2013

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>2.25</b>	<b>11.00</b>	<b>\$168,000.00</b>
Capitol Consultants Inc			\$72,000.00
Tony Lengenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova, LLC			\$96,000.00
Timothy J Elverman	0.00	0.00	\$0.00
Gregory Hubbard	0.75	4.50	\$0.00
AJ Wilson	1.50	6.50	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>8.50</b>	<b>3.00</b>	<b>\$1,275.12</b>
Susan W Callanan	8.50	3.00	\$1,275.12
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$382.54</b>
<b>Overhead<sup>2</sup></b>			<b>\$497.30</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$337.11
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>10.75 Hours</b>	<b>14.00 Hours</b>	<b>\$170,492.06</b>
<b>Allocation of Lobbying Effort</b>	<b>Percent</b>		
<b>Legislative Proposals</b>	<b>0%</b>		
<b>Budget Bill Subjects</b>	<b>10%</b>		
Public Instruction: Choice, Charter and Open Enrollment	5 %		
Public Instruction: General School Aids and Revenue Limits	5 %		
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>		
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>65%</b>		
Legislation to adopt National Association of Insurance Commissioners (NAIC) Insurer Receivership Model Act (IRMA) Section 711, regarding the qualified financial contracts of insurers.	15 %		
Draft of Life Claims Settlement Statute	10 %		
Development, drafting or introduction of a proposal relating to rules guiding long	10 %		

term care insurance producer compensation.	10 %
Development, drafting or introduction of an OCI technical bill, relating to regulation of insurance companies.	15 %
change to Wisconsin Statute 628.40 regarding agent terminations	5 %
electronic proxy voting for mutual insurers	10 %
<b>Minor Efforts</b>	<b>10%</b>
<b>All Other Matters</b>	<b>15%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Tuesday, July 30, 2013**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.