

Lobbying And Time Expenditures

2013-2014 Legislative Session

July-December 2013

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	41.50	39.75	\$42,000.00
Capitol Consultants Inc			\$18,000.00
Tony Langenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova, LLC			\$24,000.00
Timothy J Elverman	0.00	0.00	\$0.00
Gregory Hubbard	17.00	17.50	\$0.00
AJ Wilson	24.50	22.25	\$0.00
Comments:	Capitol Consultants retained - no lobbying hours		
In-House Lobbyists	54.50	28.50	\$9,036.82
Susan W Callanan	54.50	28.50	\$9,036.82
Comments:			
Non-Lobbyist Employees	0.00	99.50	\$12,344.62
Comments:			
Fringe Benefits¹			\$6,414.43
Overhead²			\$8,338.76
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$1,636.70
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$0.00
Total Lobbying Time And Expenditures:	96.00 Hours	167.75 Hours	\$79,771.33
Allocation of Lobbying Effort			Percent
Legislative Proposals			45%
Assembly Bill 373			5 %
Assembly Bill 490			20 %
Senate Bill 384			20 %
Budget Bill Subjects			0%
Administrative Rulemaking Proceedings			0%
Topics Not Yet Assigned A Bill Or Rule Number			35%
Development, drafting or introduction of a proposal relating to electronic proxy voting for mutual insurers			5 %
Development, drafting or introduction of an OCI technical bill, relating to regulation of insurance companies.			10 %

Development, drafting or introduction of a proposal relating to rules guiding long term care insurance producer compensation	10 %
Development, drafting or introduction of a proposal relating to legislation to adopt National Association of Insurance Commissioners (NAIC) Insurer Receivership Model Act (IRMA) Section 711, regarding the qualified financial contracts of insurers.	5 %
Development, drafting or introduction of a proposal relating to proposed rule that would require life insurers to use the 2012 Individual Annuity Reserving Mortality Table (2012 IAR Table)	5 %
Minor Efforts	10%
All Other Matters	10%
Total Reported Lobbying Effort:	100%

Report Certified On: Thursday, January 30, 2014

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.