

# Lobbying And Time Expenditures

2013-2014 Legislative Session

July-December 2014

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>7.25</b>	<b>29.25</b>	<b>\$42,000.00</b>
Capitol Consultants Inc			\$18,000.00
Tony Langenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova, LLC			\$24,000.00
Timothy J Elverman	0.00	0.00	\$0.00
Gregory Hubbard	0.50	11.75	\$0.00
AJ Wilson	6.75	17.50	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>53.50</b>	<b>45.75</b>	<b>\$7,710.94</b>
Susan W Callanan	7.50	19.25	\$4,051.08
Brian Pleva	46.00	26.50	\$3,659.86
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$2,313.28</b>
<b>Overhead<sup>2</sup></b>			<b>\$3,007.27</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$2,659.04
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>60.75 Hours</b>	<b>75.00 Hours</b>	<b>\$57,690.53</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>5%</b>
Senate Bill 582	5 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>95%</b>
Development, drafting or introduction of principle based reserves proposal	10 %
Development, drafting or introduction of an OCI technical bill, relating to regulation of insurance companies.	75 %
Development, drafting or introduction of a proposal relating to legislation to adopt National Association of Insurance Commissioners (NAIC) Insurer Receivership	10 %

Model Act (IRMA) Section 711, regarding the qualified financial contracts of insurers.	100%
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Tuesday, January 27, 2015**

1.  
 Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

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 Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.  
[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

**Certification and Electronic Signature**

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.