# Lobbying And Time Expenditures

## 2015-2016 Legislative Session July-December 2015 Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dolla	ars	
Contract Lobbyists	9.50	17.00	\$168,0	00.00	
Capitol Consultants, Inc.		I	\$72,000.0	00	
Tony Langenohl	0.00	0.00	\$0.00		
William J McCoshen	0.00	0.00	\$0.0	00	
Hubbard Wilson & Zelenkova			\$96,000.0	\$96,000.00	
AJ Wilson	8.00	8.00	\$0.00		
Gregory Hubbard	1.50	9.00	\$0.0	00	
Comments:	Capitol Consultants In hours.	no lobbying	)		
In-House Lobbyists	70.00	55.50	\$9,2	01.04	
Brian Pleva	59.50	46.50	\$5,901.04		
Susan W Callanan	10.50	9.00	\$3,300.0	00	
Comments:			-		
Non-Lobbyist Employees	5.00	11.00	\$2,4	60.37	
Comments:			•		
Fringe Benefits <sup>1</sup>			\$3,4	\$3,498.42	
Overhead <sup>2</sup>			\$4,5	\$4,547.95	
Payments to Officials <sup>3</sup>				\$0.00	
Travel and Living Expenses					
a) Lobbyist Employees			\$2,2	\$2,205.71	
b) Non-Lobbyist Employees			\$92.00		
All Other Lobbying Expenses				\$0.00	
Total Lobbying Time And Expenditures:	84.50 Hours	83.50 Hours	I \$190.0	05.49	
Allocation of Lobbying Effort			Percent		
Legislative Proposals			40%		
Assembly Bill 420			7 %		
Senate Bill 45			2 %		
Senate Bill 287			31 %		
Budget Bill Subjects			8%		
Financial Institutions			3 %	1	
General Provisions			2 %	1	
Public Instruction: District Operations and Standards			3 %		
Administrative Rulemaking Proceedings			0%		

Topics Not Yet Assigned A Bill Or Rule Number	
Legislation adopting National Association of Insurance Commissioners Insurer Receivership Model Act Section 711 regarding the qualified financial contracts of insurers.	
An OCI technical bill, relating to regulation of insurance companies.	
Minor Efforts	
All Other Matters	
Total Reported Lobbying Effort:	

### Report Certified On: Thursday, January 28, 2016

#### 1.

Fringe benefits are automatically calculated as 30% of salary.Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

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#### 3.

Wis. Stats. 13.68(d): Reimbursement to officials.

#### **Certification and Electronic Signature**

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.