

# Lobbying And Time Expenditures

2015-2016 Legislative Session

July-December 2015

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>9.50</b>	<b>17.00</b>	<b>\$42,000.00</b>
Capitol Consultants, Inc.			\$18,000.00
Tony Langenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova			\$24,000.00
AJ Wilson	8.00	8.00	\$0.00
Gregory Hubbard	1.50	9.00	\$0.00
Comments:	Capitol Consultants Inc. retained - no lobbying hours.		
<b>In-House Lobbyists</b>	<b>70.00</b>	<b>55.50</b>	<b>\$9,201.04</b>
Brian Pleva	59.50	46.50	\$5,901.04
Susan W Callanan	10.50	9.00	\$3,300.00
Comments:			
<b>Non-Lobbyist Employees</b>	<b>5.00</b>	<b>11.00</b>	<b>\$2,460.37</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$3,498.42</b>
<b>Overhead<sup>2</sup></b>			<b>\$4,547.95</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
<b>a) Lobbyist Employees</b>			<b>\$2,205.71</b>
<b>b) Non-Lobbyist Employees</b>			<b>\$92.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>84.50 Hours</b>	<b>83.50 Hours</b>	<b>\$64,005.49</b>
<b>Allocation of Lobbying Effort</b>			<b>Percent</b>
<b>Legislative Proposals</b>			<b>40%</b>
Assembly Bill 420			7 %
Senate Bill 45			2 %
Senate Bill 287			31 %
<b>Budget Bill Subjects</b>			<b>8%</b>
Financial Institutions			3 %
General Provisions			2 %
Public Instruction: District Operations and Standards			3 %
<b>Administrative Rulemaking Proceedings</b>			<b>0%</b>

<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>52%</b>
Legislation adopting National Association of Insurance Commissioners Insurer Receivership Model Act Section 711 regarding the qualified financial contracts of insurers.	18 %
An OCI technical bill, relating to regulation of insurance companies.	34 %
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Thursday, January 28, 2016**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

**Certification and Electronic Signature**

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.