

# Lobbying And Time Expenditures

2017-2018 Legislative Session

July-December 2017

Novartis Services, Inc.

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>11.00</b>	<b>24.00</b>	<b>\$12,250.00</b>
Klaetsch Public Affairs Strategies, LLC			\$0.00
George Klaetsch	11.00	24.00	\$12,250.00
Comments:			
<b>In-House Lobbyists</b>	<b>5.00</b>	<b>4.50</b>	<b>\$473.86</b>
Dee George	5.00	4.50	\$473.86
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$142.16</b>
<b>Overhead<sup>2</sup></b>			<b>\$184.81</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			<b>\$2,750.00</b>
b) Non-Lobbyist Employees			<b>\$0.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>16.00 Hours</b>	<b>28.50 Hours</b>	<b>\$15,800.82</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>60%</b>
Assembly Bill 679	22 %
Senate Bill 575	38 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>20%</b>
Biosimilars	20 %
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>20%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

Report Certified On: Tuesday, January 30, 2018

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

## **Certification and Electronic Signature**

I certify I am Dee George and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Novartis Services, Inc. .

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.