

Lobbying And Time Expenditures

2017-2018 Legislative Session

July-December 2017

Northwestern Mutual

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---------------------|--------------------|--------------------|
| Contract Lobbyists | 0.25 | 24.25 | \$42,000.00 |
| Capitol Consultants, Inc. | | | \$18,000.00 |
| William J McCoshen | 0.00 | 0.00 | \$0.00 |
| Tony Langenohl | 0.00 | 0.00 | \$0.00 |
| Hubbard Wilson & Zelenkova | | | \$24,000.00 |
| Gregory Hubbard | 0.00 | 19.00 | \$0.00 |
| AJ Wilson | 0.25 | 5.25 | \$0.00 |
| Comments: | | | |
| In-House Lobbyists | 39.00 | 16.50 | \$3,931.00 |
| Brian Pleva | 36.50 | 15.50 | \$3,324.20 |
| Susan W Callanan | 2.50 | 1.00 | \$606.80 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Fringe Benefits¹ | | | \$1,179.30 |
| Overhead² | | | \$1,533.09 |
| Payments to Officials³ | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$1,334.26 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$0.00 |
| Total Lobbying Time And Expenditures: | 39.25 Hours | 40.75 Hours | \$49,977.65 |

| Allocation of Lobbying Effort | Percent |
|---|------------|
| Legislative Proposals | 45% |
| Assembly Bill 334 | 25 % |
| Senate Bill 274 | 20 % |
| Budget Bill Subjects | 0% |
| Administrative Rulemaking Proceedings | 0% |
| Topics Not Yet Assigned A Bill Or Rule Number | 55% |
| the NAIC Life and Health Insurance Guaranty Association Model Act | 10 % |
| Wisconsin Reading Corps program | 15 % |
| NAIC Corporate Governance Annual Disclosure Model | 30 % |
| Minor Efforts | 0% |

| | |
|--|-------------|
| All Other Matters | 0% |
| Total Reported Lobbying Effort: | 100% |

Report Certified On: Friday, January 26, 2018

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.