

# Lobbying And Time Expenditures

2017-2018 Legislative Session

July-December 2017

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>0.25</b>	<b>24.25</b>	<b>\$42,000.00</b>
Capitol Consultants, Inc.			\$18,000.00
William J McCoshen	0.00	0.00	\$0.00
Tony Langenohl	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova			\$24,000.00
Gregory Hubbard	0.00	19.00	\$0.00
AJ Wilson	0.25	5.25	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>39.00</b>	<b>16.50</b>	<b>\$3,931.00</b>
Brian Pleva	36.50	15.50	\$3,324.20
Susan W Callanan	2.50	1.00	\$606.80
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$1,179.30</b>
<b>Overhead<sup>2</sup></b>			<b>\$1,533.09</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
<b>a) Lobbyist Employees</b>			<b>\$1,334.26</b>
<b>b) Non-Lobbyist Employees</b>			<b>\$0.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>39.25 Hours</b>	<b>40.75 Hours</b>	<b>\$49,977.65</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>45%</b>
Assembly Bill 334	25 %
Senate Bill 274	20 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>55%</b>
the NAIC Life and Health Insurance Guaranty Association Model Act	10 %
Wisconsin Reading Corps program	15 %
NAIC Corporate Governance Annual Disclosure Model	30 %
<b>Minor Efforts</b>	<b>0%</b>

All Other Matters	0%
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Friday, January 26, 2018**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.