# Lobbying And Time Expenditures

## 2017-2018 Legislative Session January-June 2018 Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dolla	Dollars	
Contract Lobbyists	5.25	20.75	75 \$168,000.00		
Capitol Consultants, Inc.			\$72,000.0	00	
William J McCoshen	0.00	0.00	\$0.00		
Tony Langenohl	0.00	0.00	\$0.0	\$0.00	
Hubbard Wilson & Zelenkova		\$96,000.00			
Gregory Hubbard	0.00	12.75	12.75 \$0.00		
AJ Wilson	5.25	8.00	\$0.0	00	
Comments:					
In-House Lobbyists	24.00	8.00	\$2,115.42		
Brian Pleva	24.00	8.00	\$2,115.4	\$2,115.42	
Susan W Callanan	0.00	0.00	\$0.0	00	
Comments:					
Non-Lobbyist Employees	0.00	0.00	) :	\$0.00	
Comments:		<u></u>			
Fringe Benefits <sup>1</sup>			\$6	34.63	
Overhead <sup>2</sup>			\$8	\$825.01	
Payments to Officials <sup>3</sup>				\$0.00	
Travel and Living Expenses					
a) Lobbyist Employees			\$1,8	73.48	
b) Non-Lobbyist Employees			\$0.00		
All Other Lobbying Expenses				\$0.00	
Total Lobbying Time And Expenditures:	29.25 Hours	28.75 Hours	\$173,448.54		
Allocation of Lobbying Effort			Percent		
Legislative Proposals			45%		
Assembly Bill 877			35 %		
Senate Bill 274			5 %		
Senate Bill 763			5 %		
Budget Bill Subjects			0%		
Administrative Rulemaking Proceedings			0%		
Topics Not Yet Assigned A Bill Or Rule Number			55%		
the NAIC Life and Health Insurance Guaranty Association Model Act			20 %		
Wisconsin Reading Corps program			20 %		
NAIC Corporate Governance Annual Disclosure Model			15 %		

Minor Efforts	0%
All Other Matters	0%
Total Reported Lobbying Effort:	100%

### Report Certified On: Tuesday, July 24, 2018

#### 1.

Fringe benefits are automatically calculated as 30% of salary.Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

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#### 3.

Wis. Stats. 13.68(d): Reimbursement to officials.

#### **Certification and Electronic Signature**

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.