

# Lobbying And Time Expenditures

2017-2018 Legislative Session

January-June 2018

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>5.25</b>	<b>20.75</b>	<b>\$42,000.00</b>
Capitol Consultants, Inc.			\$18,000.00
William J McCoshen	0.00	0.00	\$0.00
Tony Langenohl	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova			\$24,000.00
Gregory Hubbard	0.00	12.75	\$0.00
AJ Wilson	5.25	8.00	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>24.00</b>	<b>8.00</b>	<b>\$2,115.42</b>
Brian Pleva	24.00	8.00	\$2,115.42
Susan W Callanan	0.00	0.00	\$0.00
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$634.63</b>
<b>Overhead<sup>2</sup></b>			<b>\$825.01</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$1,873.48
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>29.25 Hours</b>	<b>28.75 Hours</b>	<b>\$47,448.54</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>45%</b>
Assembly Bill 877	35 %
Senate Bill 274	5 %
Senate Bill 763	5 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>55%</b>
the NAIC Life and Health Insurance Guaranty Association Model Act	20 %
Wisconsin Reading Corps program	20 %
NAIC Corporate Governance Annual Disclosure Model	15 %
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

Report Certified On: Tuesday, July 24, 2018

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

## Certification and Electronic Signature

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.