

# Lobbying And Time Expenditures

2017-2018 Legislative Session

July-December 2018

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>1.25</b>	<b>32.75</b>	<b>\$42,000.00</b>
Capitol Consultants, Inc.			\$18,000.00
William J McCoshen	0.00	0.00	\$0.00
Tony Langenohl	0.00	0.00	\$0.00
Hubbard Wilson & Zelenkova			\$24,000.00
Gregory Hubbard	1.00	22.25	\$0.00
AJ Wilson	0.25	10.50	\$0.00
Comments:	Retainer payments for Capitol Consultants, Inc.		
<b>In-House Lobbyists</b>	<b>17.50</b>	<b>10.00</b>	<b>\$1,839.96</b>
Brian Pleva	17.50	10.00	\$1,839.96
Susan W Callanan	0.00	0.00	\$0.00
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$551.99</b>
<b>Overhead<sup>2</sup></b>			<b>\$717.58</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$1,920.74
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>18.75 Hours</b>	<b>42.75 Hours</b>	<b>\$47,030.27</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>0%</b>
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>100%</b>
Development, drafting or introduction of a proposal relating to NAIC Insurance Data Security Model Law	35 %
the NAIC Life and Health Insurance Guaranty Association Model Act	30 %
Wisconsin Reading Corps program	20 %
NAIC Corporate Governance Annual Disclosure Model	15 %
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Tuesday, January 29, 2019**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

Wis. Stats. 13.68(d): Reimbursement to officials.

## Certification and Electronic Signature

I certify I am Marita Green and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.