

# Lobbying And Time Expenditures

2017-2018 Legislative Session

January-June 2017

A. O. Smith Corp.

| Description Of Totals And Expenditures               | Hours Communicating | Hours Other        | Dollars           |
|--|---------------------|--------------------|-------------------|
| <b>Contract Lobbyists</b>                            | <b>0.00</b>         | <b>40.75</b>       | <b>\$7,500.00</b> |
| Michael Best Strategies, LLC                         |                     |                    | \$7,500.00        |
| Robert J Marchant                                    | 0.00                | 28.50              | \$0.00            |
| Nathan D Houdek                                      | 0.00                | 12.25              | \$0.00            |
| Comments:  |                     |                    |                   |
| <b>In-House Lobbyists</b>                            | <b>0.00</b>         | <b>0.00</b>        | <b>\$0.00</b>     |
| Comments:  |                     |                    |                   |
| <b>Non-Lobbyist Employees</b>                        | <b>0.00</b>         | <b>0.00</b>        | <b>\$0.00</b>     |
| Comments:  |                     |                    |                   |
| <b>Fringe Benefits<sup>1</sup></b>                   |                     |                    | <b>\$0.00</b>     |
| <b>Overhead<sup>2</sup></b>                          |                     |                    | <b>\$0.00</b>     |
| <b>Payments to Officials<sup>3</sup></b>             |                     |                    | <b>\$0.00</b>     |
| <b>Travel and Living Expenses</b>                    |                     |                    |                   |
| a) Lobbyist Employees                                |                     |                    | \$0.00            |
| b) Non-Lobbyist Employees                            |                     |                    | \$0.00            |
| <b>All Other Lobbying Expenses</b>                   |                     |                    | <b>\$0.00</b>     |
| <b>Total Lobbying Time And Expenditures:</b>         | <b>0.00 Hours</b>   | <b>40.75 Hours</b> | <b>\$7,500.00</b> |
| <b>Allocation of Lobbying Effort</b>                 |                     |                    | <b>Percent</b>    |
| <b>Legislative Proposals</b>                         |                     |                    | <b>90%</b>        |
| Assembly Bill 226                                    |                     |                    | 20 %              |
| Senate Bill 48                                       |                     |                    | 50 %              |
| Senate Bill 168                                      |                     |                    | 20 %              |
| <b>Budget Bill Subjects</b>                          |                     |                    | <b>0%</b>         |
| <b>Administrative Rulemaking Proceedings</b>         |                     |                    | <b>0%</b>         |
| <b>Topics Not Yet Assigned A Bill Or Rule Number</b> |                     |                    | <b>0%</b>         |
| <b>Minor Efforts</b>                                 |                     |                    | <b>0%</b>         |
| <b>All Other Matters</b>                             |                     |                    | <b>10%</b>        |
| <b>Total Reported Lobbying Effort:</b>               |                     |                    | <b>100%</b>       |

**Report Certified On: Friday, July 28, 2017**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Andrew Cook and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of A. O. Smith Corp..

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.