

# Lobbying And Time Expenditures

2017-2018 Legislative Session

July-December 2017

**RAI Services Company (formerly Reynolds American Inc.)**

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Contract Lobbyists</b>	<b>5.50</b>	<b>80.50</b>	<b>\$300,999.96</b>
Stenger Government Relations, LLC			\$123,999.96
Matt Phillips	0.50	29.50	\$0.00
Scott Stenger	0.00	20.50	\$0.00
Wimmer and Company			\$177,000.00
Eric J Petersen	5.00	30.50	\$0.00
Comments:			
<b>In-House Lobbyists</b>	<b>5.00</b>	<b>11.00</b>	<b>\$1,040.00</b>
Cassie Folk	5.00	11.00	\$1,040.00
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Fringe Benefits<sup>1</sup></b>			<b>\$312.00</b>
<b>Overhead<sup>2</sup></b>			<b>\$405.60</b>
<b>Payments to Officials<sup>3</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
a) Lobbyist Employees			\$0.00
b) Non-Lobbyist Employees			\$0.00
<b>All Other Lobbying Expenses</b>			<b>\$5,000.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>10.50 Hours</b>	<b>91.50 Hours</b>	<b>\$307,757.56</b>
<b>Allocation of Lobbying Effort</b>			<b>Percent</b>
<b>Legislative Proposals</b>			<b>0%</b>
<b>Budget Bill Subjects</b>			<b>15%</b>
Revenue: Tax Administration			15 %
<b>Administrative Rulemaking Proceedings</b>			<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>			<b>85%</b>
The electronic cigarette			20 %
Tax Stamp Study			25 %
Regulation of internet tobacco sales.			20 %
Tax of tobacco products.			20 %
<b>Minor Efforts</b>			<b>0%</b>
<b>All Other Matters</b>			<b>0%</b>

<b>Total Reported Lobbying Effort:</b>	<b>100%</b>
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**Report Certified On: Tuesday, January 30, 2018**

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

### **Certification and Electronic Signature**

I certify I am Cassie Folk and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of RAI Services Company (formerly Reynolds American Inc.).

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.