

Lobbying And Time Expenditures

2017-2018 Legislative Session

January-June 2018

RAI Services Company (formerly Reynolds American Inc.)

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
Contract Lobbyists	5.75	19.00	\$300,999.96
Stenger Government Relations, LLC			\$123,999.96
Matt Phillips	0.00	4.00	\$0.00
Scott Stenger	0.00	5.50	\$0.00
Wimmer and Company			\$177,000.00
Eric J Petersen	5.75	9.50	\$0.00
Comments:			
In-House Lobbyists	5.75	9.50	\$991.25
Cassie Folk	5.75	9.50	\$991.25
Comments:			
Non-Lobbyist Employees	0.00	0.00	\$0.00
Comments:			
Fringe Benefits¹			\$297.38
Overhead²			\$386.59
Payments to Officials³			\$0.00
Travel and Living Expenses			
a) Lobbyist Employees			\$0.00
b) Non-Lobbyist Employees			\$0.00
All Other Lobbying Expenses			\$5,000.00
Total Lobbying Time And Expenditures:	11.50 Hours	28.50 Hours	\$307,675.17
Allocation of Lobbying Effort			Percent
Legislative Proposals			0%
Budget Bill Subjects			0%
Administrative Rulemaking Proceedings			0%
Topics Not Yet Assigned A Bill Or Rule Number			100%
The electronic cigarette			20 %
Tax Stamp Study			20 %
Statewide smoking policies.			20 %
Regulation of internet tobacco sales.			20 %
Tax of tobacco products.			20 %
Minor Efforts			0%
All Other Matters			0%

Total Reported Lobbying Effort:	100%
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Report Certified On: Friday, July 27, 2018

1.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

2.

Fringe benefits are automatically calculated as 30% of salary. Overhead is automatically calculated as 30% of salary plus fringe. If you wish to manually calculate fringe benefits and overhead, click the Calculate Fringe and Overhead button below:

3.

[Wis. Stats. 13.68\(d\)](#): Reimbursement to officials.

Certification and Electronic Signature

I certify I am Cassie Folk and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of RAI Services Company (formerly Reynolds American Inc.).

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.