

# Lobbying And Time Expenditures

2021-2022 Legislative Session

July-December 2021

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Lobbyists</b>	<b>16.25</b>	<b>24.00</b>	<b>\$154,430.53</b>
Hubbard Wilson & Zelenkova			\$88,200.00
Gregory Hubbard	1.00	15.00	\$0.00
AJ Wilson	1.25	2.00	\$0.00
Michael Best Strategies, LLC			\$63,000.00
Tony Langenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Northwestern Mutual			\$0.00
Brian Pleva	14.00	7.00	\$3,230.53
Comments:			
<b>Non-Lobbyist Employees</b>	<b>0.00</b>	<b>0.00</b>	<b>\$0.00</b>
Comments:			
<b>Overhead</b>			<b>\$0.00</b>
<b>Payments to Officials<sup>2</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
<b>a) Lobbyist Employees</b>			<b>\$0.00</b>
<b>b) Non-Lobbyist Employees</b>			<b>\$0.00</b>
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>16.25 Hours</b>	<b>24.00 Hours</b>	<b>\$154,430.53</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>36%</b>
Assembly Bill 622	12 %
Assembly Bill 654	14 %
Senate Bill 588	5 %
Senate Bill 644	5 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>64%</b>
data privacy.	14 %
the NAIC Suitability in Annuity Transactions Model Regulation.	19 %
the NAIC Life and Health Insurance Guaranty Association Model Act.	14 %
an OCI technical bill, relating to regulation of insurance companies.	17 %
<b>Minor Efforts</b>	<b>0%</b>

All Other Matters	0%
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Friday, January 28, 2022**

**Certification and Electronic Signature**

I certify I am Debbie Fabian and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.