

Lobbying And Time Expenditures

2021-2022 Legislative Session

July-December 2021

Northwestern Mutual

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---------------------|--------------------|--------------------|
| Lobbyists | 16.25 | 24.00 | \$46,430.53 |
| Hubbard Wilson & Zelenkova | | | \$25,200.00 |
| Gregory Hubbard | 1.00 | 15.00 | \$0.00 |
| AJ Wilson | 1.25 | 2.00 | \$0.00 |
| Michael Best Strategies, LLC | | | \$18,000.00 |
| Tony Langenohl | 0.00 | 0.00 | \$0.00 |
| William J McCoshen | 0.00 | 0.00 | \$0.00 |
| Northwestern Mutual | | | \$0.00 |
| Brian Pleva | 14.00 | 7.00 | \$3,230.53 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Overhead | | | \$0.00 |
| Payments to Officials² | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$0.00 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$0.00 |
| Total Lobbying Time And Expenditures: | 16.25 Hours | 24.00 Hours | \$46,430.53 |

| Allocation of Lobbying Effort | Percent |
|---|------------|
| Legislative Proposals | 36% |
| Assembly Bill 622 | 12 % |
| Assembly Bill 654 | 14 % |
| Senate Bill 588 | 5 % |
| Senate Bill 644 | 5 % |
| Budget Bill Subjects | 0% |
| Administrative Rulemaking Proceedings | 0% |
| Topics Not Yet Assigned A Bill Or Rule Number | 64% |
| data privacy. | 14 % |
| the NAIC Suitability in Annuity Transactions Model Regulation. | 19 % |
| the NAIC Life and Health Insurance Guaranty Association Model Act. | 14 % |
| an OCI technical bill, relating to regulation of insurance companies. | 17 % |
| Minor Efforts | 0% |

| | |
|--|-------------|
| All Other Matters | 0% |
| Total Reported Lobbying Effort: | 100% |

Report Certified On: Friday, January 28, 2022

Certification and Electronic Signature

I certify I am Debbie Fabian and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.