

Lobbying And Time Expenditures

2023-2024 Legislative Session

January-June 2023

Northwestern Mutual

| Description Of Totals And Expenditures | Hours Communicating | Hours Other | Dollars |
|--|---------------------|--------------------|---------------------|
| Lobbyists | 36.50 | 73.00 | \$181,122.86 |
| Hubbard Wilson & Zelenkova | | | \$100,800.00 |
| Gregory Hubbard | 0.00 | 12.50 | \$0.00 |
| AJ Wilson | 0.00 | 2.00 | \$0.00 |
| Michael Best Strategies | | | \$72,000.00 |
| Tony Langenohl | 0.00 | 0.00 | \$0.00 |
| William J McCoshen | 2.00 | 24.50 | \$0.00 |
| Northwestern Mutual | | | \$0.00 |
| Brian Pleva | 34.50 | 34.00 | \$8,322.86 |
| Comments: | | | |
| Non-Lobbyist Employees | 0.00 | 0.00 | \$0.00 |
| Comments: | | | |
| Overhead | | | \$5,900.00 |
| Payments to Officials² | | | \$0.00 |
| Travel and Living Expenses | | | |
| a) Lobbyist Employees | | | \$0.00 |
| b) Non-Lobbyist Employees | | | \$0.00 |
| All Other Lobbying Expenses | | | \$0.00 |
| Total Lobbying Time And Expenditures: | 36.50 Hours | 73.00 Hours | \$187,022.86 |

| Allocation of Lobbying Effort | Percent |
|--|------------|
| Legislative Proposals | 10% |
| Assembly Bill 305 | 5 % |
| Senate Bill 330 | 5 % |
| Budget Bill Subjects | 75% |
| Public Instruction: Departmentwide | 70 % |
| Shared Revenue and Tax Relief | 5 % |
| Administrative Rulemaking Proceedings | 0% |
| Topics Not Yet Assigned A Bill Or Rule Number | 15% |
| K-12 education issues. | 10 % |
| the NAIC Life and Health Insurance Guaranty Association Model Act. | 5 % |
| Minor Efforts | 0% |
| All Other Matters | 0% |

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|---------------------------------|
| Total Reported Lobbying Effort: |
|---------------------------------|

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|------|
| 100% |
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Report Certified On: Friday, July 28, 2023

Certification and Electronic Signature

I certify I am Debbie Fabian and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.