

# Lobbying And Time Expenditures

2025-2026 Legislative Session

July-December 2025

Northwestern Mutual

Description Of Totals And Expenditures	Hours Communicating	Hours Other	Dollars
<b>Lobbyists</b>	<b>27.00</b>	<b>59.50</b>	<b>\$43,379.48</b>
Hubbard Wilson & Zelenkova			\$25,200.00
Gregory Hubbard	8.75	19.75	\$0.00
AJ Wilson	1.75	7.00	\$0.00
Hubbard Wilson & Zelenkova, LLC			\$0.00
Gregory Hubbard	8.75	19.75	\$0.00
Tony Langenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Brian Pleva	0.00	0.00	\$0.00
AJ Wilson	1.75	7.00	\$0.00
Patrick McNulty	3.00	3.00	\$89.74
Mchael Best Strategies, LLC			\$18,000.00
Tony Langenohl	0.00	0.00	\$0.00
William J McCoshen	0.00	0.00	\$0.00
Northwestern Mutual			\$0.00
Brian Pleva	0.00	0.00	\$0.00
Patrick McNulty	3.00	3.00	\$89.74
Comments:			
<b>Non-Lobbyist Employees</b>	<b>8.00</b>	<b>3.00</b>	<b>\$2,507.55</b>
Comments:			
<b>Overhead</b>			<b>\$0.00</b>
<b>Payments to Officials<sup>2</sup></b>			<b>\$0.00</b>
<b>Travel and Living Expenses</b>			
<b>a) Lobbyist Employees</b>			<b>\$43,379.48</b>
<b>b) Non-Lobbyist Employees</b>			<b>\$109.98</b>
<b>All Other Lobbying Expenses</b>			<b>\$0.00</b>
<b>Total Lobbying Time And Expenditures:</b>	<b>35.00 Hours</b>	<b>62.50 Hours</b>	<b>\$45,997.01</b>

Allocation of Lobbying Effort	Percent
<b>Legislative Proposals</b>	<b>100%</b>
Assembly Bill 699	30 %
Assembly Bill 700	30 %
Senate Bill 683	20 %
Senate Bill 684	20 %
<b>Budget Bill Subjects</b>	<b>0%</b>
<b>Administrative Rulemaking Proceedings</b>	<b>0%</b>
<b>Topics Not Yet Assigned A Bill Or Rule Number</b>	<b>0%</b>
<b>Minor Efforts</b>	<b>0%</b>
<b>All Other Matters</b>	<b>0%</b>
<b>Total Reported Lobbying Effort:</b>	<b>100%</b>

**Report Certified On: Friday, January 30, 2026**

### **Certification and Electronic Signature**

I certify I am Debbie Fabian and certify that the information entered and reported to the Wisconsin Ethics Commission is an accurate record of the lobbying activities of Northwestern Mutual.

I further understand that if I know or believe that the records I submit are not complete or that any part of it is not true, I may be fined \$10,000 or imprisoned for 5 years or both. I understand that Wisconsin Statutes require me to retain until 3 years from the date that the records are filed documents necessary to substantiate these reports.