

Total Lobbying Effort

Total Lobbying Expenditures

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| \$206,111.32 | \$308,526.59 | \$302,948.29 | \$110,487.39 | \$928,073.59 |

Total Hours Communicating

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 94.50 | 37.00 | 31.50 | 26.00 | 189.00 |

Total Hours Other

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 127.14 | 127.73 | 94.33 | 76.45 | 425.65 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Assembly Bill 318

Relating to: creating tax-advantaged first-time home buyer accounts. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 7.00 (3%) | | | | 7.00 (1%) |

Assembly Bill 206

Relating to: regulating hemp, providing an exemption from emergency rule procedures, granting rule-making authority, and making an appropriation. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 11.00 (5%) | 3.00 (2%) | | | 14.00 (2%) |

Senate Bill 188

Relating to: regulating hemp, providing an exemption from emergency rule procedures, granting rule-making authority, and making an appropriation. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 33.00 (15%) | 3.00 (2%) | | | 36.00 (6%) |

Assembly Bill 293

Relating to: online notaries public and electronic notarizations, granting rule-making authority, and providing a penalty. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | 5.00 (3%) | | | 5.00 (< 1%) |

Senate Bill 317

Relating to: online notaries public and electronic notarizations, granting rule-making authority, and providing a penalty. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | 5.00 (3%) | | | 5.00 (< 1%) |

Assembly Bill 481

Relating to: financial exploitation of vulnerable adults.

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 16.00 (10%) | 13.00 (10%) | 5.00 (5%) | 34.00 (6%) |

Senate Bill 429

Relating to: financial exploitation of vulnerable adults.

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 16.00 (10%) | 13.00 (10%) | 5.00 (5%) | 34.00 (6%) |

Assembly Bill 504

Relating to: P.O.D. accounts and loan obligations to financial institutions; the duty of a bank to make payment on a lost, destroyed, or stolen cashier's check, teller's check, or certified check; providing temporary authority to act as a mortgage loan originator while a license application is pending; property subject to garnishment or tax levy in possession of a financial institution; entities that provide to financial institutions electronic data processing services; loans to state banks by a Federal Home Loan Bank; and consolidating the Banking Review Board and Savings Institutions Review Board in the Department of Financial Institutions. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 20.00 (12%) | | | 20.00 (3%) |

Senate Bill 457

Relating to: P.O.D. accounts and loan obligations to financial institutions; the duty of a bank to make payment on a lost, destroyed, or stolen cashier's check, teller's check, or certified check; providing temporary authority to act as a mortgage loan originator while a license application is pending; property subject to garnishment or tax levy in possession of a financial institution; entities that provide to financial institutions electronic data processing services; loans to state banks by a Federal Home Loan Bank; and consolidating the Banking Review Board and Savings Institutions Review Board in the Department of Financial Institutions. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 20.00 (12%) | | | 20.00 (3%) |

Assembly Bill 752

Relating to: the revised uniform unclaimed property act. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 3.00 (2%) | | 3.00 (< 1%) |

Assembly Bill 912

Relating to: requiring the Department of Financial Institutions to implement a section 529A ABLE savings account program and granting rule-making authority. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 4.00 (3%) | | 4.00 (< 1%) |

Senate Bill 776

Relating to: requiring the Department of Financial Institutions to implement a section 529A ABLE savings account program and granting rule-making authority. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 4.00 (3%) | | 4.00 (< 1%) |

Assembly Bill 770

Relating to: interest rates on payday loans and loans by licensed lenders. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 6.00 (5%) | | 6.00 (< 1%) |

Assembly Bill 1038

Relating to: state government response to the COVID-19 pandemic. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 6.00 (5%) | | 6.00 (< 1%) |

Senate Bill 703

Relating to: interest rates on payday loans and loans by licensed lenders. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 6.00 (5%) | | 6.00 (< 1%) |

Senate Bill 932

Relating to: state government response to the COVID-19 pandemic. (FE)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | | 6.00 (5%) | | 6.00 (< 1%) |

Assembly Bill 1032

Relating to: authorized activities and operations of credit unions, automated teller machines of financial institutions, and repealing rules promulgated by the Department of Financial Institutions.

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 25.00 (20%) | 20.00 (20%) | 45.00 (7%) |

Senate Bill 925

Relating to: authorized activities and operations of credit unions, automated teller machines of financial institutions, and repealing rules promulgated by the Department of Financial Institutions.

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 25.00 (20%) | 20.00 (20%) | 45.00 (7%) |

Lobbying Effort On Budget Bill Subjects

Financial Institutions

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 22.00 (10%) | | | | 22.00 (4%) |

Lobbying Effort On Administrative Rulemaking Proceedings

Department of Financial Institutions (DFI)

State-chartered credit union member business loans

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| 55.00 (25%) | 25.00 (15%) | 3.00 (2%) | | 83.00 (14%) |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Elder Abuse

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| 4.43 (2%) | | | | 4.43 (< 1%) |

E-Notary

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 6.65 (3%) | | | | 6.65 (1%) |

Department of Financial Institutions (DFI) - Appointment of Secretary Kathy Blumenfeld

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 6.65 (3%) | | | | 6.65 (1%) |

Chapter 186

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 11.08 (5%) | 32.95 (20%) | | 3.07 (3%) | 47.10 (8%) |

Loans to members

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| 33.25 (15%) | | | | 33.25 (5%) |

DFI-CU

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 8.24 (5%) | | 2.05 (2%) | 10.29 (2%) |

Issues related to the COVID-19 pandemic, response, and recovery efforts.

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | | 3.77 (3%) | 30.74 (30%) | 34.51 (6%) |

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|---------------|
| 20 (9%) | 3 (2%) | 9 (7%) | 5 (5%) | 37.17 (6.05%) |

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

| 2019 January - June | 2019 July - December | 2020 January - June | 2020 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------|
| | | | | |

| | | | | |
|--------------------|-------------------|----------------|---------------------|------------------------|
| 11.08 (5%) 2019 | 6.59 (4%) 2019 | 2020 | 10.25 (10%) 2020 | 27.92 (4.54%) Total |
| January - June | July - December | January - June | July - December | |